In our core business of printing inks we produce and sell newspaper inks, offset inks for printing on catalogs and posters, flexographic inks for printing on corrugated board, and packaging gravure inks for printing on bags for bread and snack foods. Among these products, SAKATA INX boasts top shares of the domestic market for newspaper inks and flexographic inks.

Overseas, we produce and sell our different lines of inks in the countries of North America, Europe, and Asia. Notably, we have the top share of the global market for metal decorating ink for printing on beer and beverage cans, which is produced by our North America subsidiary and others.

In addition, for some time, we have been emphasizing environmentally friendly inks in keeping with the increased awareness of environmental preservation. In the fiscal year ended March 31, 2006, our environmentally friendly inks accounted for 89.5% of our sales in Japan. For example, our major offset ink is soy oil based, and we have also added non-VOCs inks to our offset ink lineup.

Among other categories, our environmentally friendly gravure inks feature not only non-toluene ink, but also non-toluene/non-methyl ethyl ketone (MEK) ink and water-based ink.

Living up to our reputation as “environmentally conscious SAKATA,” we intend to continue to contribute to environmental preservation while also pursing overall growth in this business segment.
Graphic Arts Materials

Scope of Business

In this business, we sell materials for printing process, such as plate-making film and chemicals, graphic arts materials, and machinery and equipment such as printing machines and color scanners.

Keeping up with the dramatic progress of digitization in the printing industry, we are marketing the latest digital printing machines and introducing customers to software for variable printing.

In this business segment, not only do we supply customers with solutions compatible with the advances being made in progressively digitized prepress systems, we also aim to achieve overall growth in our graphic arts material business by offering equipment and materials that contribute to environmental preservation at plants.

Major Merchandise

- Consumable materials for plate making (plate-making films and plate-related materials)
- Printing and plate-making equipment (DTP software, peripheral devices, and printing machines)
- Digital equipment and materials (plate setters, DDCP, digital printing machines, and CTP-related materials)

To reduce the volume of VOCs emissions, we are selling organic solvent collection equipment to organic solvent using industries, such as the packaging gravure printing and lamination processing industries. For water-based ink corrugated board plants, we offer drying equipment for the waste water processing systems that can substantially reduce the volume of industrial waste. Through such efforts, we supply individual plants with the optimum systems to promote environmental preservation.

Océ CPS 900

Hyperfilter

PCMC INFINITI II™
Other Businesses

Major Products
- Pigment-based inkjet inks
- Color toners
- Pigment dispersion for color filters
- Functional coatings
- Large format sign displays

In this business segment, we produce and sell toner for printers; recording materials, such as ribbon ink and inkjet ink; and display materials, such as pigment dispersion for color filters.

We also sell color matching related equipment and provide developing, printing, enlarging (DPE) services, and the manufacturing of large-sized displays.

Among these business fields, we are emphasizing research and development of functional coating materials, pigment dispersion for color filters, and pigment-based inkjet ink and intend to make these products our second core business.

The functional coating materials has been commercialized as gas (oxygen) barrier film. Now we are developing demand in the food product wrapping and other fields.

In the pigment-based inkjet inks market, in February 2006, we acquired Triangle Digital LLC, of the United States, an expert in producing pigment-based inkjet ink for wide format printers. Taking advantage of synergies between our technological capabilities and Triangle Digital’s marketing capabilities, we will develop business in this field in North America, Europe, and Asia, aiming to build our sales to ¥4 billion over the next three years.