

SAKATA INX CORP.

Supplemental Information for the Consolidated Financial Results for the 3rd Quarter ended September 30, 2021 (FY2021 3rd Quarter)

November 12, 2021

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

FY2021 3rd Quarter (Accumulated) Consolidated Financial Results Highlights

※FY2021 (Forecast) is the forecast of consolidated figures for full year announced today on November 12, 2021.

(Unit : million yen)

	FY2020 3Q	FY2021 3Q				FY2021 (Forecast)
	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount
Net sales	119,417	133,637	14,219	11.9	10.4	181,000
Operating income	4,975	6,256	1,281	25.8	25.2	7,500
Ordinary income	4,681	7,131	2,269	46.7	46.6	8,600
Net income attributable to owners of parent	2,961	4,790	1,828	61.7	61.6	6,000
Average rate (USD/YEN)	¥107.59	¥108.50				¥110.00

	FY2020 3Q	FY2021 3Q	FY2021 (Forecast)
Operating income margin	4.2 %	4.7 %	4.1 %
Ordinary income margin	4.1 %	5.3 %	4.8 %
Net income attributable to owners of parent margin	2.5 %	3.6 %	3.3 %
Earnings per share	¥50.70	¥81.98	¥102.69

FY2021 3rd Quarter (3 months & Accumulated)

Net sales & Operating income by Reportable Segment

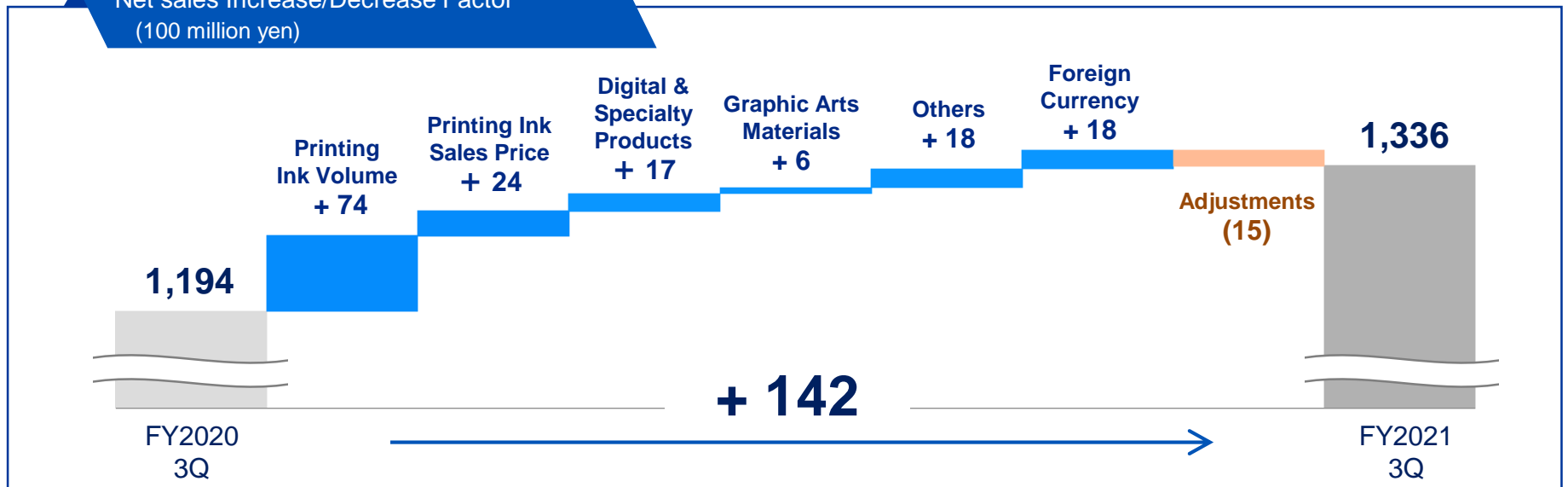
(Unit : million yen)

		FY2020 3Q (3 months)	FY2021 3Q (3 months)			FY2020 3Q	FY2021 3Q		
		Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %
NET SALES	Printing inks and graphic arts materials (Japan)	11,698	12,364	5.7	5.7	35,500	36,804	3.7	3.7
	Printing inks (Asia)	8,502	9,456	11.2	6.3	23,867	27,592	15.6	12.5
	Printing inks (Americas)	12,576	13,743	9.3	5.3	37,445	40,095	7.1	6.5
	Printing inks (Europe)	2,406	3,873	61.0	54.5	7,552	11,876	57.3	48.7
	Digital & Specialty products	2,549	3,479	36.5	33.8	8,293	10,234	23.4	21.1
	Reportable Segment Total	37,733	42,917	13.7	10.7	112,660	126,603	12.4	10.8
	Other businesses	3,914	4,433	13.3	13.3	12,542	14,294	14.0	14.0
	Adjustments	(1,701)	(2,389)	-	-	(5,784)	(7,260)	-	-
	Total	39,945	44,961	12.6	9.7	119,417	133,637	11.9	10.4
OPERATING INCOME	Printing inks and graphic arts materials (Japan)	262	328	25.2	25.2	765	1,153	50.6	50.6
	Printing inks (Asia)	721	498	(31.0)	(34.0)	1,582	1,719	8.7	6.0
	Printing inks (Americas)	870	(180)	-	-	2,352	1,465	(37.7)	(36.1)
	Printing inks (Europe)	(150)	(49)	-	-	(405)	(2)	-	-
	Digital & Specialty products	6	507	-	-	340	1,434	320.7	315.9
	Reportable Segment Total	1,711	1,103	(35.5)	(36.7)	4,636	5,770	24.5	23.9
	Other businesses	(2)	60	-	-	125	285	126.8	126.8
	Adjustments	84	47	-	-	213	201	-	-
	Total	1,793	1,211	(32.5)	(33.7)	4,975	6,256	25.8	25.2

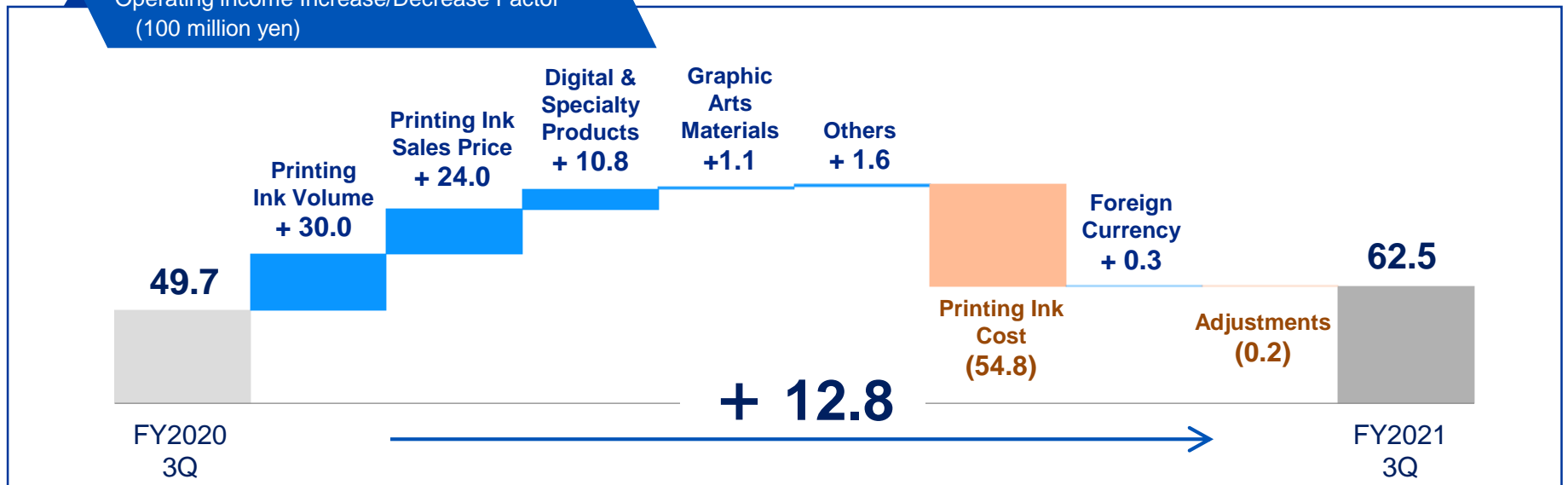
※Segment Information for the year ended December, 2020 was restated due to a change of corporate expense allocation in 2021.

FY2021 3rd Quarter (Accumulated) Net sales & Operating income Increase/Decrease Factor

Net sales Increase/Decrease Factor (100 million yen)



Operating income Increase/Decrease Factor (100 million yen)



FY2021 3rd Quarter Consolidated Financial Results Highlights

(Unit : 100 million yen)

	As of December 31, 2020	As of September 30, 2021	Increase/ Decrease
Current assets	776	860	84
Non-current assets	676	716	39
Total assets	1,452	1,576	124
Current liabilities	423	474	51
Non-current liabilities	215	205	(9)
Total liabilities	638	680	41
Equity ※	763	839	76
Non-controlling interests	50	56	5
Total net assets	814	896	82
Total liabilities and net assets	1,452	1,576	124
Closing rate (USD/YEN)	¥103.50	¥111.92	

※ Equity = Total shareholders' equity +
Total accumulated other comprehensive income

	As of December 31, 2020	As of September 30, 2021	Increase/ Decrease
Net assets per share	¥1,307.13	¥1,436.99	¥129.86

Interest-bearing liabilities

(Unit : 100 million yen)

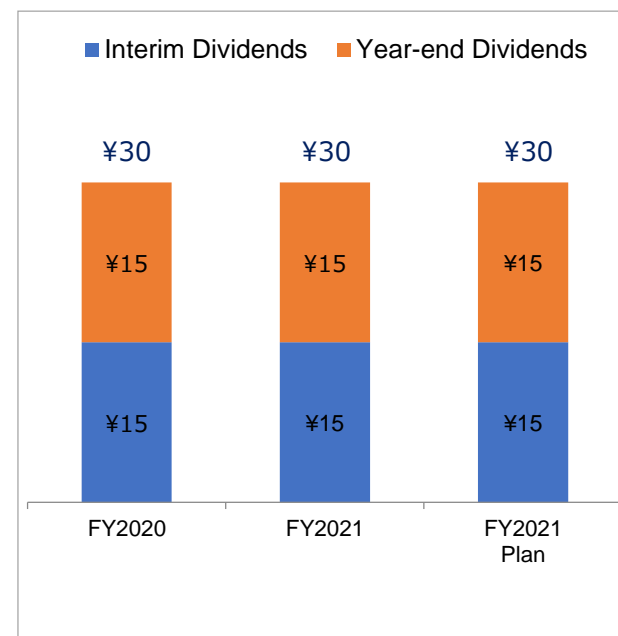
End of December 2020 183

End of September 2021 176

Equity Ratio

End of December 2020 52.6 %

End of September 2021 53.3 %



FY2021 Financial Forecast

※FY2021 (Forecast) is the forecast of consolidated figures for full year announced today on November 12, 2021.

(Unit : million yen)

	FY2019	FY2020	FY2021 (Forecast)		
	Amount	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %
Net sales	167,237	161,507	181,000	19,492	12.1
Operating income	6,225	7,212	7,500	287	4.0
Ordinary income	7,319	7,789	8,600	810	10.4
Net income attributable to owners of parent	4,114	5,275	6,000	724	13.7
Average rate (USD/YEN)	¥109.05	¥106.82	¥110.00		

	FY2019	FY2020	FY2021 (Forecast)
Operating income margin	3.7 %	4.5 %	4.1 %
Ordinary income margin	4.4 %	4.8 %	4.8 %
Net income attributable to owners of parent margin	2.5 %	3.3 %	3.3 %
Earnings per share	¥70.46	¥90.32	¥102.69

SAKATA INX...

Visual Communication Technology



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> “Financial Statements” [<http://www.inx.co.jp/english/financial/statements/>]).