

Supplemental Information for the Consolidated Financial Results for the 3rd Quarter ended September 30, 2018 (FY2018 3rd Quarter)

November 13, 2018

SAKATA INX CORP.

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

FY2018 3rd Quarter (Accumulated)

Consolidated Financial Results Highlights

※FY2018/12 (Forecast) is the forecast of consolidated figures for full year announced today on November 13, 2018.

(Unit : million yen)

	FY2017 3Q	FY2018 3Q				FY2018 (Annual Forecast)
	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount
Net sales	116,323	119,366	3,042	2.6	3.4	161,600
Operating income	6,607	3,855	(2,752)	(41.7)	(40.4)	5,500
Ordinary income	8,555	5,163	(3,391)	(39.6)	(38.6)	7,300
Net income attributable to owners of parent	6,331	3,696	(2,634)	(41.6)	(40.3)	5,300
Average rate (USD/YEN)	¥111.92	¥109.61				¥110.00

	FY2017 3Q	FY2018 3Q	FY2018 (Annual Forecast)
Operating income margin	5.7%	3.2%	3.4%
Ordinary income margin	7.4%	4.3%	4.5%
Net income attributable to owners of parent margin	5.4%	3.1%	3.3%
Earnings per share	¥107.64	¥63.30	¥90.75

FY2018 3rd Quarter (3 months & Accumulated)

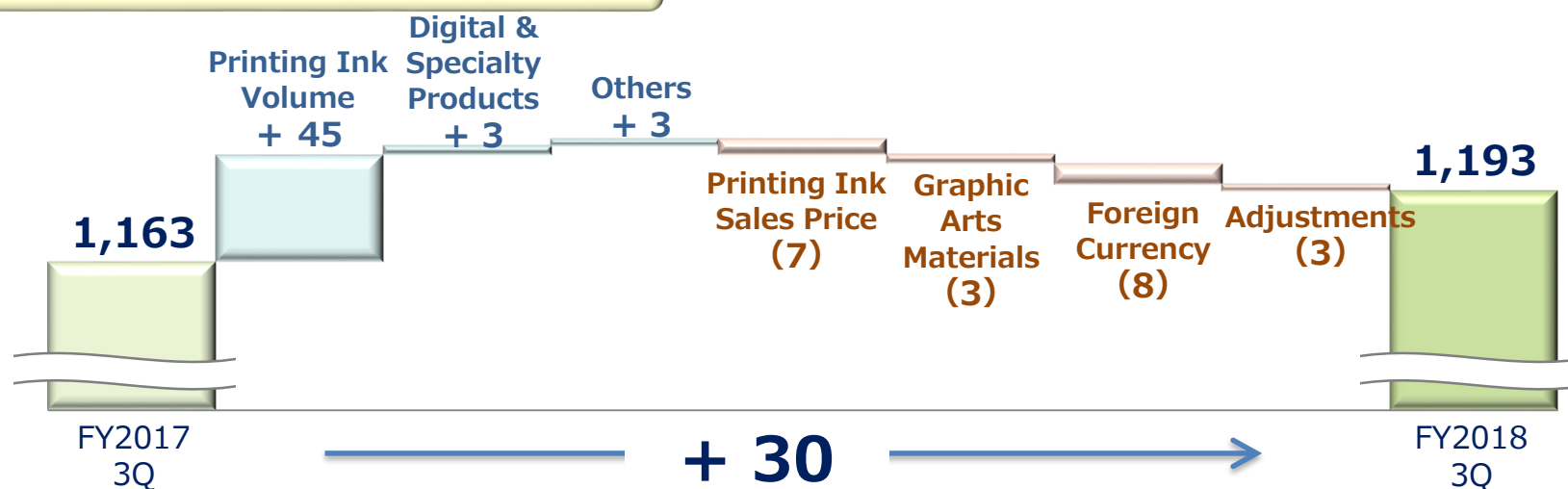
Net sales & Operating income by Reportable Segment

(Unit : million yen)

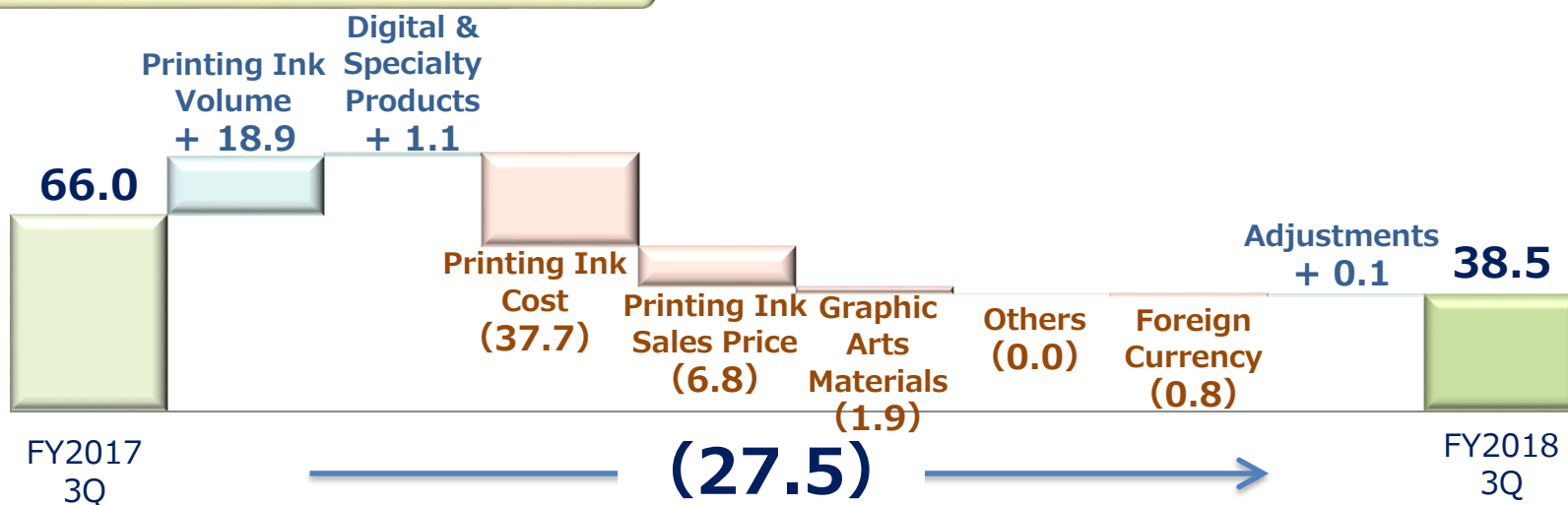
		FY2017 3Q (3 months)	FY2018 3Q (3 months)			FY2017 3Q	FY2018 3Q		
		Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %
N E T S A L E S	Printing inks and graphic arts materials (Japan)	13,344	13,767	3.2	3.2	40,638	40,189	(1.1)	(1.1)
	Printing inks (Asia)	7,734	8,315	7.5	10.7	22,260	23,814	7.0	9.4
	Printing inks (North America)	10,793	11,435	5.9	5.5	32,490	33,549	3.3	5.4
	Printing inks (Europe)	2,181	2,327	6.7	7.4	6,578	6,984	6.2	1.9
	Digital & Specialty products	2,896	2,745	(5.2)	(5.2)	8,270	8,732	5.6	4.8
	Reportable Segment Total	36,950	38,590	4.4	5.0	110,238	113,271	2.8	3.6
	Other businesses	3,894	3,821	(1.9)	(1.9)	11,621	11,927	2.6	2.6
	Adjustments	(1,793)	(1,983)	-	-	(5,537)	(5,832)	-	-
	Total	39,050	40,428	3.5	4.1	116,323	119,366	2.6	3.4
O P E R A T I N G I N C O M E	Printing inks and graphic arts materials (Japan)	517	123	(76.1)	(76.1)	1,727	480	(72.2)	(72.2)
	Printing inks (Asia)	677	403	(40.4)	(38.8)	1,789	1,103	(38.3)	(36.1)
	Printing inks (North America)	315	328	4.1	3.6	1,326	954	(28.1)	(26.0)
	Printing inks (Europe)	1	(204)	-	-	144	(420)	-	-
	Digital & Specialty products	278	289	4.0	3.6	877	992	13.1	13.0
	Reportable Segment Total	1,791	941	(47.4)	(46.8)	5,864	3,109	(47.0)	(45.6)
	Other businesses	81	83	2.6	2.6	267	260	(2.8)	(2.8)
	Adjustments	176	149	-	-	475	485	-	-
	Total	2,048	1,175	(42.6)	(42.1)	6,607	3,855	(41.7)	(40.4)

Net sales & Operating income Increase/Decrease Factor

Net sales Increase/Decrease Factor
(100 million yen)



Operating income Increase/Decrease Factor
(100 million yen)



FY2018 3rd Quarter Consolidated Financial Results Highlights

(Unit : 100 million yen)

	As of December 31, 2017	As of September 30, 2018	Increase/ Decrease
Current assets	761	763	1
Non-current assets	692	720	27
Total assets	1,454	1,484	29
Current liabilities	479	500	20
Non-current liabilities	187	192	5
Total liabilities	667	693	25
Equity ※	756	761	4
Non-controlling interests	31	30	(0)
Total net assets	787	791	3
Total liabilities and net assets	1,454	1,484	29

Closing rate (USD/YEN) ¥113.00 **¥113.57**

※ Equity = Total shareholders' equity +
Total accumulated other comprehensive income

	As of December 31, 2017	As of September 30, 2018	Increase/ Decrease
Net assets per share	¥1,295.39	¥1,303.65	¥8.26

Total loans payable (Unit : 100 million yen)

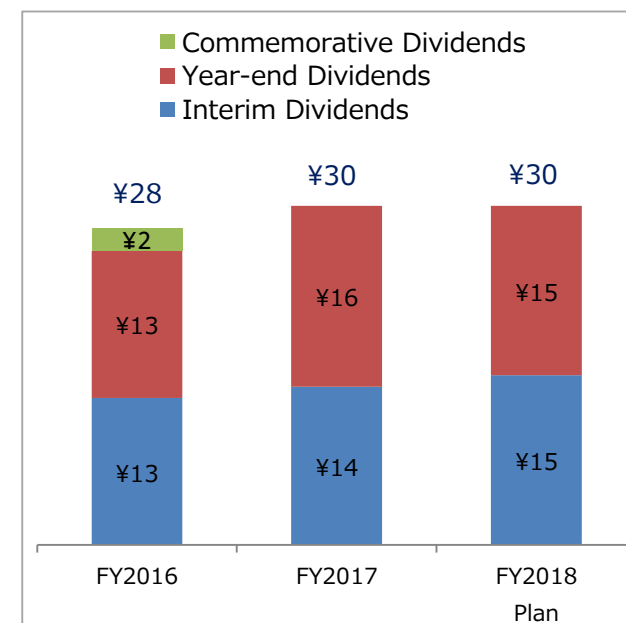
End of December 2017 156

End of September 2018 181

Equity Ratio

End of December 2017 52.0%

End of September 2018 51.3%



FY2018 Financial Forecast

※FY2018/12 (Forecast) is the forecast of consolidated figures for full year announced today on November 13, 2018.

(Unit : million yen)

	FY2016	FY2017	FY2018 (Forecast)		
	Amount	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %
Net sales	151,198	157,302	161,600	4,297	2.7
Operating income	10,119	8,573	5,500	(3,073)	(35.8)
Ordinary income	11,868	11,249	7,300	(3,949)	(35.1)
Net income attributable to owners of parent	7,837	8,383	5,300	(3,083)	(36.8)
Average rate (USD/YEN)	¥109.27	¥112.19	¥110.00		

	FY2016	FY2017	FY2018 (Forecast)
Operating income margin	6.7%	5.5%	3.4%
Ordinary income margin	7.8%	7.2%	4.5%
Net income attributable to owners of parent margin	5.2%	5.3%	3.3%
Earnings per share	¥129.53	¥142.76	¥90.75

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Visual Communication Technology



This material is also available on our website (“Financial Performance & Plan” > “Financial Statements” 【<http://www.inx.co.jp/english/financial/statements/>】).