

# **Supplemental Information for the Consolidated Financial Results for the 1<sup>st</sup> Quarter ended March 31, 2019 (FY2019 1<sup>st</sup> Quarter)**

May 14, 2019

## **SAKATA INX CORP.**

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

# FY2019 1<sup>st</sup> Quarter (Accumulated)

## Consolidated Financial Results Highlights

※There is no change in the FY2019 (Forecast) from the February 14, 2019 announcement.

(Unit : million yen)

	FY2018 1Q	FY2019 1Q				FY2019 (Forecast)
	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount
Net sales	38,792	<b>41,189</b>	2,396	6.2	6.8	173,600
Operating income	1,406	<b>1,589</b>	182	13.0	11.9	6,000
Ordinary income	2,002	<b>1,874</b>	(127)	(6.4)	(7.2)	7,500
Net income attributable to owners of parent	1,512	<b>1,094</b>	(417)	(27.6)	(28.8)	5,000
Average rate (USD/YEN)	¥108.30	<b>¥110.20</b>				¥110.00

	FY2018 1Q	FY2019 1Q	FY2019 (Forecast)
Operating income margin	3.6%	<b>3.9%</b>	3.5%
Ordinary income margin	5.2%	<b>4.6%</b>	4.3%
Net income attributable to owners of parent margin	3.9%	<b>2.7%</b>	2.9%
Earnings per share	¥25.90	<b>¥18.75</b>	¥85.62

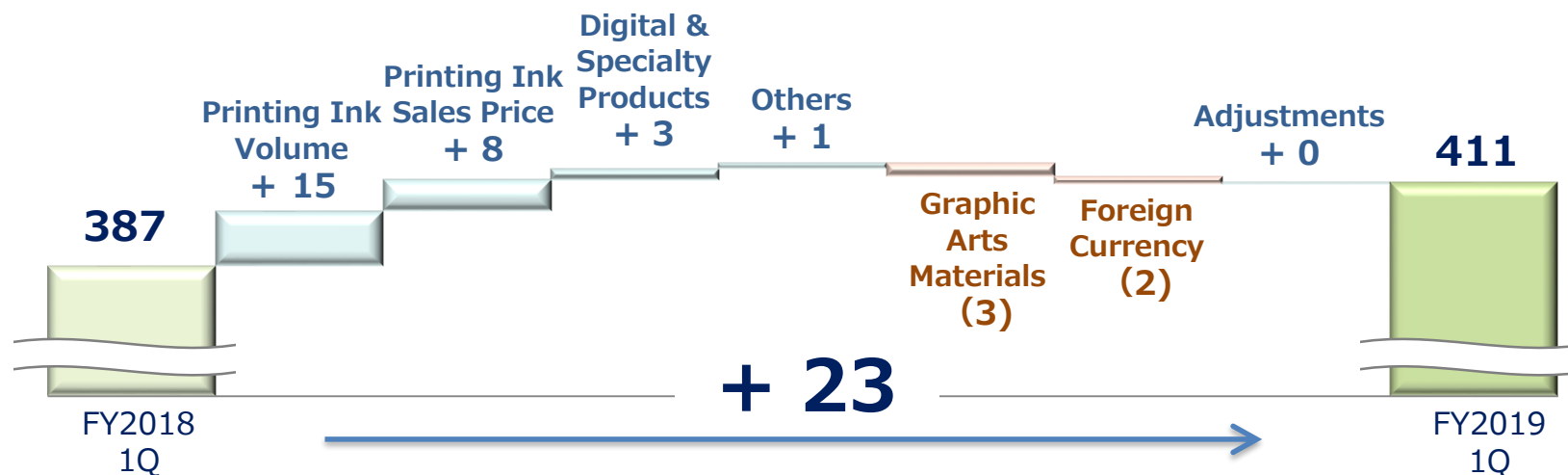
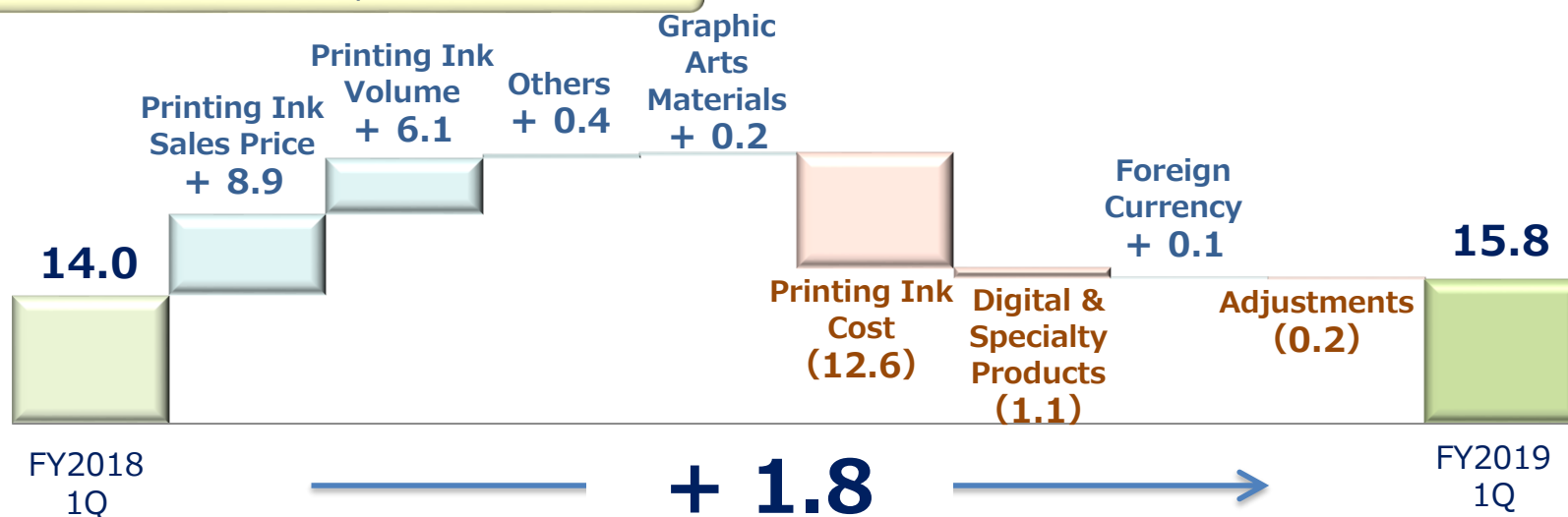
# FY2019 1<sup>st</sup> Quarter (3 months & Accumulated)

## Net sales & Operating income by Reportable Segment

(Unit : million yen)

		FY2018 1Q (3 months)	FY2019 1Q (3 months)			FY2018 1Q	FY2019 1Q		
		Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %
NET SALES	Printing inks and graphic arts materials (Japan)	13,045	<b>12,558</b>	(3.7)	(3.7)	13,045	<b>12,558</b>	(3.7)	(3.7)
	Printing inks (Asia)	7,710	<b>8,628</b>	11.9	15.0	7,710	<b>8,628</b>	11.9	15.0
	Printing inks (Americas)	10,900	<b>12,158</b>	11.5	9.7	10,900	<b>12,158</b>	11.5	9.7
	Printing inks (Europe)	2,223	<b>2,415</b>	8.6	15.3	2,223	<b>2,415</b>	8.6	15.3
	Digital & Specialty products	2,782	<b>3,065</b>	10.1	11.3	2,782	<b>3,065</b>	10.1	11.3
	Reportable Segment Total	36,663	<b>38,826</b>	5.9	6.5	36,663	<b>38,826</b>	5.9	6.5
	Other businesses	4,027	<b>4,203</b>	4.4	4.4	4,027	<b>4,203</b>	4.4	4.4
	Adjustments	(1,898)	<b>(1,841)</b>	-	-	(1,898)	<b>(1,841)</b>	-	-
	Total	38,792	<b>41,189</b>	6.2	6.8	38,792	<b>41,189</b>	6.2	6.8
OPERATING INCOME	Printing inks and graphic arts materials (Japan)	157	<b>85</b>	(45.5)	(45.5)	157	<b>85</b>	(45.5)	(45.5)
	Printing inks (Asia)	409	<b>576</b>	40.8	42.5	409	<b>576</b>	40.8	42.5
	Printing inks (Americas)	415	<b>620</b>	49.1	46.5	415	<b>620</b>	49.1	46.5
	Printing inks (Europe)	(156)	<b>(184)</b>	-	-	(156)	<b>(184)</b>	-	-
	Digital & Specialty products	330	<b>217</b>	(34.1)	(34.5)	330	<b>217</b>	(34.1)	(34.5)
	Reportable Segment Total	1,155	<b>1,314</b>	13.8	12.6	1,155	<b>1,314</b>	13.8	12.6
	Other businesses	77	<b>124</b>	61.8	61.8	77	<b>124</b>	61.8	61.8
	Adjustments	174	<b>150</b>	-	-	174	<b>150</b>	-	-
	Total	1,406	<b>1,589</b>	13.0	11.9	1,406	<b>1,589</b>	13.0	11.9

## Net sales &amp; Operating income Increase/Decrease Factor

Net sales Increase/Decrease Factor  
(100 million yen)Operating income Increase/Decrease Factor  
(100 million yen)

# FY2019 1<sup>st</sup> Quarter Consolidated Financial Results Highlights

(Unit : 100 million yen)

	As of December 31, 2018	As of March 31, 2019	Increase/ Decrease
Current assets	757	<b>797</b>	39
Non-current assets	697	<b>691</b>	(5)
Total assets	1,454	<b>1,488</b>	33
Current liabilities	492	<b>490</b>	(1)
Non-current liabilities	188	<b>203</b>	15
Total liabilities	680	<b>694</b>	13
Equity ※	743	<b>749</b>	6
Non-controlling interests	30	<b>44</b>	13
Total net assets	773	<b>794</b>	20
Total liabilities and net assets	1,454	<b>1,488</b>	33

Closing rate (USD/YEN)      ¥111.00      **¥110.99**

※ Equity = Total shareholders' equity +  
Total accumulated other comprehensive income

	As of December 31, 2018	As of March 31, 2019	Increase/ Decrease
Net assets per share	¥1,272.41	<b>¥1,283.59</b>	¥11.18

Total loans payable (Unit : 100 million yen)

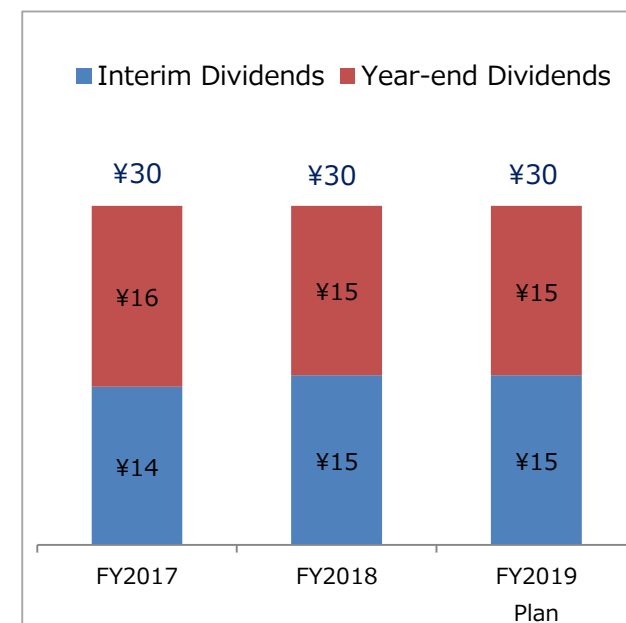
End of December 2018      177

**End of March 2019      179**

Equity Ratio

End of December 2018      51.1%

**End of March 2019      50.4%**



※There is no change in the FY2019 (Forecast) from the February 14, 2019 announcement.

(Unit : million yen)

	FY2017	FY2018	FY2019 (Forecast)		
	Amount	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %
Net sales	157,302	162,056	<b>173,600</b>	11,543	7.1
Operating income	8,573	5,112	<b>6,000</b>	887	17.4
Ordinary income	11,249	6,910	<b>7,500</b>	589	8.5
Net income attributable to owners of parent	8,383	4,692	<b>5,000</b>	307	6.5
Average rate (USD/YEN)	¥112.19	¥110.43	<b>¥110.00</b>		

	FY2017	FY2018	FY2019 (Forecast)
Operating income margin	5.5%	3.2%	<b>3.5%</b>
Ordinary income margin	7.2%	4.3%	<b>4.3%</b>
Net income attributable to owners of parent margin	5.3%	2.9%	<b>2.9%</b>
Earnings per share	¥142.76	¥80.36	<b>¥85.62</b>

# SAKATA INX...

Visual Communication Technology



This material is also available on our website (“Financial Performance & Plan” > “Financial Statements” [<http://www.inx.co.jp/english/financial/statements/>]).