# Supplemental Information for the Consolidated Financial Results for the $1^{\text {st }}$ Quarter ended March 31, 2020 (FY2020 1 ${ }^{\text {st }}$ Quarter) 

## May 26, 2020 SAKATA INX CORP.

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.
※There is no change in the FY2020 (Forecast) from February 14, 2020 announcement.
(Unit : million yen)

|  | $\begin{gathered} \text { FY2019 } \\ 1 Q \end{gathered}$ <br> Amount | $\begin{gathered} \text { FY2020 } \\ 1 Q \end{gathered}$ |  |  |  | FY2020 (Forecast) <br> Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Increase/ Decrease Amount | Increase/ Decrease Rate \% | Increase/ <br> Decrease Rate <br> excluding <br> effects of <br> Foreign <br> Currency <br> Fluctuations <br> $\%$ |  |
| Net sales | 41,189 | 41,269 | 80 | 0.2 | 1.8 | 171,000 |
| Operating income | 1,589 | 1,908 | 319 | 20.1 | 22.2 | 7,500 |
| Ordinary income | 1,874 | 1,118 | (756) | (40.4) | (46.8) | 8,800 |
| Net income attributable to owners of parent | 1,094 | 654 | (440) | (40.2) | (48.2) | 5,800 |
| Average rate (USD/YEN) | $¥ 110.20$ | ¥108.92 |  |  |  | $¥ 109.00$ |
|  | $\begin{gathered} \text { FY2019 } \\ 1 Q \end{gathered}$ |  | $\begin{gathered} \text { FY2020 } \\ 1 Q \end{gathered}$ |  | $\begin{aligned} & \text { FY2020 } \\ & \text { (Forecast) } \end{aligned}$ |  |
| Operating income margin | 3.9\% | 4.6\% |  |  | 4.4\% |  |
| Ordinary income margin | 4.6\% | 2.7\% |  |  | 5.1\% |  |
| Net income attributable to owners of parent margin | 2.7\% | 1.6\% |  |  | 3.4\% |  |
| Earnings per share | $¥ 18.75$ | ¥11.21 |  |  | $¥ 99.32$ |  |


|  |  | $\begin{gathered} \text { FY2019 } \\ \text { 1Q } \end{gathered}$ |  | $\begin{gathered} \text { FY2020 } \\ \text { 1Q } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Amount | Increase/ Decrease Rate \% | Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations \% |
| NETSALES | Printing inks and graphic arts materials (Japan) | 12,558 | 12,153 | (3.2) | (3.2) |
|  | Printing inks (Asia) | 8,628 | 7,873 | (8.8) | (6.7) |
|  | Printing inks (Americas) | 12,158 | 12,827 | 5.5 | 8.2 |
|  | Printing inks (Europe) | 2,415 | 2,752 | 14.0 | 18.8 |
|  | Digital \& Specialty products | 3,065 | 3,111 | 1.5 | 2.7 |
|  | Reportable Segment Total | 38,826 | 38,717 | (0.3) | 1.4 |
|  | Other businesses | 4,203 | 4,516 | 7.4 | 7.4 |
|  | Adjustments | $(1,841)$ | $(1,964)$ | - | - |
|  | Total | 41,189 | 41,269 | 0.2 | 1.8 |
| OPERRATINGINCOME | Printing inks and graphic arts materials (Japan) | 85 | 223 | 161.4 | 161.4 |
|  | Printing inks (Asia) | 576 | 520 | (9.7) | (8.4) |
|  | Printing inks (Americas) | 620 | 784 | 26.5 | 30.9 |
|  | Printing inks (Europe) | (184) | (78) | - | - |
|  | Digital \& Specialty products | 217 | 216 | (0.3) | 0.1 |
|  | Reportable Segment Total | 1,314 | 1,667 | 26.8 | 29.4 |
|  | Other businesses | 124 | 113 | (8.8) | (8.8) |
|  | Adjustments | 150 | 127 | - | - |
|  | Total | 1,589 | 1,908 | 20.1 | 22.2 |

FY2020 1st Quarter(Accumulated)

## Net sales \& Operating income Increase/Decrease Factor


(Unit : 100 million yen)

|  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2019 \end{gathered}$ | As of March 31, 2020 | Increase/ Decrease | Total loans payable (Unit : 100 million yen) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current assets | 790 | 807 | 17 | End of December 2019 |  | 162 |
| Non-current assets | 692 | 653 | (39) | End of March 2020 |  | 208 |
| Total assets | 1,482 | 1,460 | (21) | Equity Ratio |  |  |
| Current liabilities | 463 | 478 | 15 | End of December 2019 <br> End of March 2020 |  | 51.7\% |
| Non-current liabilities | 205 | 199 | (5) |  |  | 50.4\% |
| Total liabilities | 668 | 678 | 10 |  |  |  |
| Equity ※ | 766 | 735 | (30) | ■ Interim Dividends ■ Year-end Dividends |  |  |
| Non-controlling interests | 47 | 46 | (1) |  |  |  |
| Total net assets | 814 | 782 | (32) | $¥ 30$ | $¥ 30$ | $¥ 30$ |
| Total liabilities and net assets | 1,482 | 1,460 | (21) | $¥ 15$ | $¥ 15$ |  |
| ```Closing rate (USD/YEN) ¥109.56 ¥108.83 ※ Equity = Total shareholders' equity + Total accumulated other comprehensive income``` |  |  |  |  |  | $¥ 15$ |
|  | $\begin{gathered} \text { As of } \\ \text { December 31, } \\ 2019 \end{gathered}$ | $\begin{aligned} & \text { As of } \\ & \text { March } 31, \\ & 2020 \end{aligned}$ | Increase/ <br> Decrease | $¥ 15$ | $¥ 15$ | $¥ 15$ |
| Net assets per share | $¥ 1,313.31$ | ¥1,260.26 | $¥$ (53.05) | FY2018 | FY2019 | $\begin{aligned} & \text { FY2020 } \\ & \text { Plan } \end{aligned}$ |

※There is no change in the FY2020 (Forecast) from February 14, 2020 announcement.
(Unit : million yen)

|  | FY2018 <br> Amount | FY2019 <br> Amount | $\begin{aligned} & \text { FY2020 } \\ & \text { (Forecast) } \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Increase/ Decrease Amount | Increase/ Decrease Rate \% |
| Net sales | 162,056 | 167,237 | 171,000 | 3,762 | 2.2 |
| Operating income | 5,112 | 6,225 | 7,500 | 1,274 | 20.5 |
| Ordinary income | 6,910 | 7,319 | 8,800 | 1,480 | 20.2 |
| Net income attributable to owners of parent | 4,692 | 4,114 | 5,800 | 1,685 | 40.9 |
| Average rate (USD/YEN) | $¥ 110.43$ | $¥ 109.05$ | ¥109.00 |  |  |


|  | FY2018 | FY2019 | FY2020 <br> (Forecast) |
| :--- | :---: | :---: | :---: |
| Operating income margin | $3.2 \%$ | $3.7 \%$ | $\mathbf{4 . 4 \%}$ |
| Ordinary income margin | $4.3 \%$ | $4.4 \%$ | $\mathbf{5 . 1 \%}$ |
| Net income attributable to <br> owners of parent margin | $2.9 \%$ | $2.5 \%$ | $\mathbf{3 . 4 \%}$ |
| Earnings per share | $¥ 80.36$ | $¥ 70.46$ | $\mathbf{¥ 9 9 . 3 2}$ |

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Visual Communication Technology

This material is also available on our website ("Financial Performance \& Plan" > "Financial Statements" 【http://www.inx.co.jp/english/financial/statements/】).

