

# Financial Results Briefing Material for the 2nd Quarter of the Fiscal Year Ending December 31, 2025 (Half year)

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SAKATA INX CORPORATION

August 7, 2025

TSE Prime | Securities code: 4633

The performance forecasts and other forward-looking statements found in this document are based on information available at the time this document was prepared and on certain assumptions deemed reasonable by the Company. Actual performance and other outcomes may differ significantly for various reasons. Amounts shown are rounded down to the nearest whole unit.



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# FY2025/12 Q2 (Half Year) Financial Results Overview

**Yoshiaki Ueno, Representative Director, President & CEO**

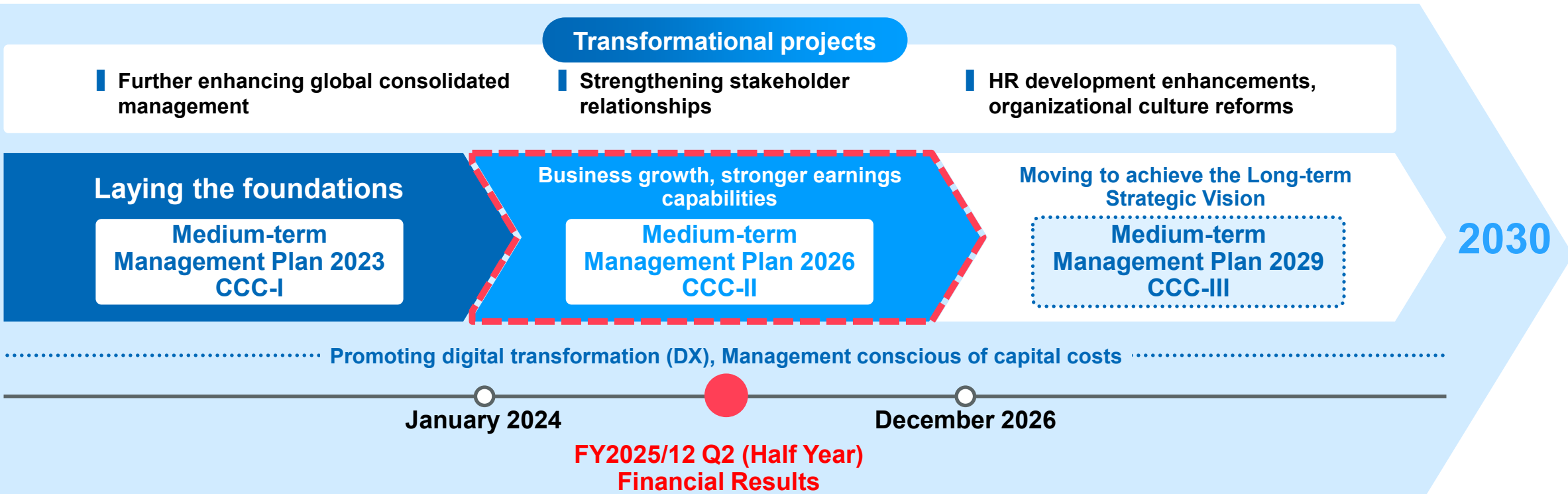
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**SAKATA INX VISION 2030**

**Create and Innovate, Care for the Earth, Color for Life**

**Strategic courses of action for the Long-term Strategic Vision**

- Growing the Printing inks / Digital and specialty product businesses
- Tackling new business areas
- Enhancing ESG and sustainability initiatives with an emphasis on the environment and local communities



## Half-year results

- **Both net sales and operating income rose (year on year)**, with performance driven by increased quantity reflecting sales growth in the Americas and profit improvement in Asia.
- Coatings & Adhesives Corporation (C&A) that we acquired last year, contributed to the performance **as expected**.

## Full-year forecast

- Both net sales and operating income **are forecast to increase (as forecast in the beginning of the fiscal year)** year on year.
- While expenses centered on personnel expenses will increase, the Group as a whole will promote sales expansion. Raw material prices are projected to be stable in overseas.

## Shareholder return

- **The acquisition of JPY1.0 billion of treasury stock** was determined in March, and is being acquired (71.6% purchased as of July 31).
- With an annual dividend of **JPY90/share** and the acquisition of treasury stock combined, **a total payout ratio of 50% or above is expected to be achieved soon.**

## Topics \*See next page for more details.

- Impact of the U.S. trade and tariff policies: Basically, **the impact is minor**
- Initiatives for new businesses: C&A/coating agent business,  
SAKATA Brand Solutions / brand protection business  
Expansion in electronics fields

## Businesses of SAKATA INX (businesses based on local production for local consumption)

### Our businesses are basically completed within each country or region.

We produce and sell product locally to cater to the local needs and ensure timely delivery (some raw materials are imported).



The impact of **exchange rates and tariffs** on performance is **minor** compared to the import-export industry.

## The impact of the U.S. trade and tariff policies are minor.

### (Sales)

- ◇ In North America, we produce products in the United States. Regarding sales destinations, almost 100% of the products are for domestic demand.
- ◇ There are almost no exports to the United States from regions other than North America.



**There is almost no direct impact from the tariffs.**

### (Procurement)

- ◇ Some raw materials of inks produced in USA are from China, and they are subject to tariffs.

#### [Countermeasures]

- We began to ask customers to revise prices to reflect the tariff hike from May, and **there is almost no time lag from the raw material price hike.**
- Procuring raw materials from suppliers other than those in China (including those in India, Brazil and USA)
- Approaching the U.S. government regarding tariff exemption.



**Impact on annual profit is minor.**

## INX International Coatings & Adhesives (C&A)



## Expanding earnings

- Expanding sales destinations by enhancing our product lineup
- Offering and newly developing sustainable products
- Global expansion achieved by leveraging our global network

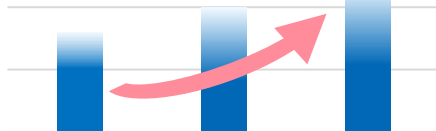
- Integrating production and using common raw materials
- Replacing some ink materials with those from C&A

## Industrial field



## Package area

## Growth in coating agent business



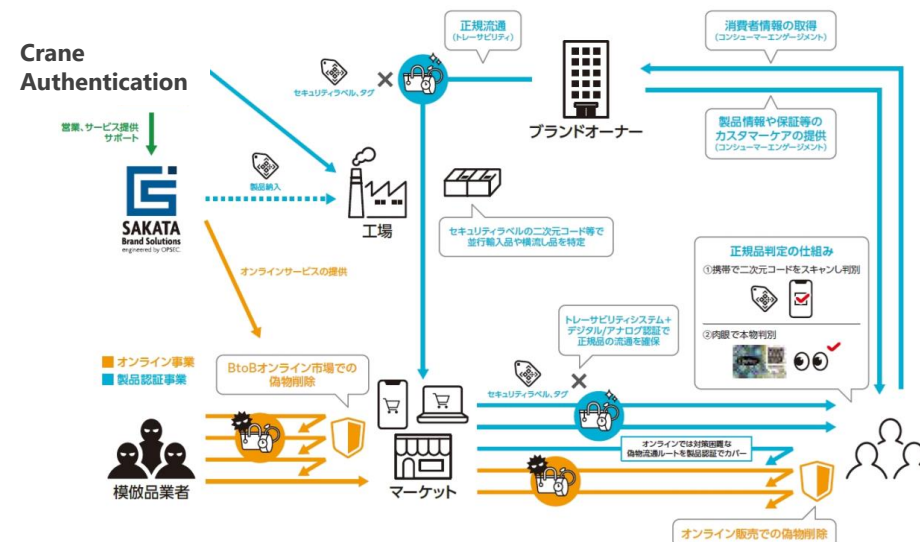
## SAKATA Brand Solutions

## We protect your brand!

- **Product certification business**  
Certification solutions with a combination of security, labeling and software using applied hologram technology and digital technologies
- **Online brand protection business**  
Action against counterfeit goods, infringement of intellectual property rights, phishing scam, copyright infringement and other problems on the internet

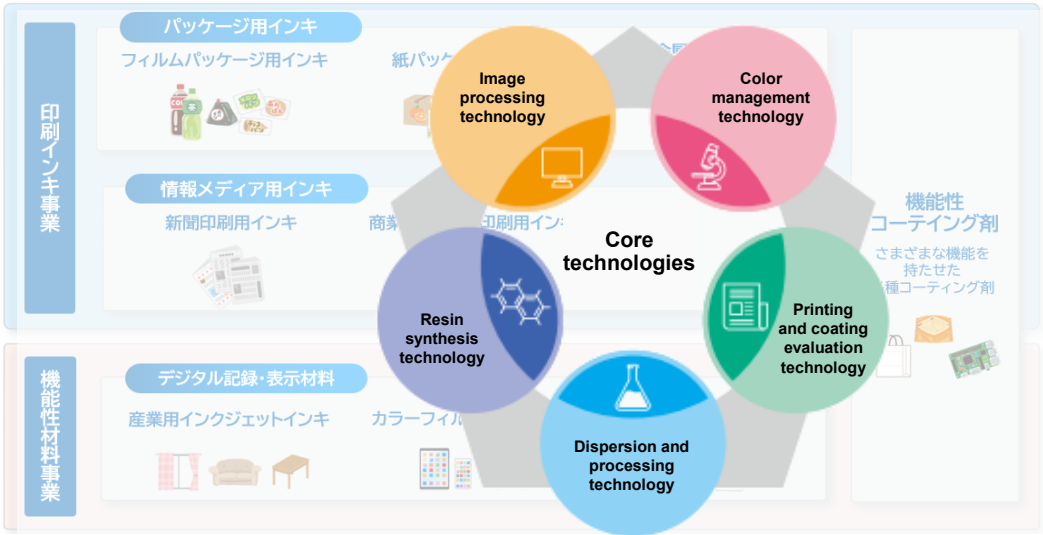


## Crane Authentication 360° Brand Protection





■ Applying technologies that we have cultivated as a printing ink manufacturer to electronics materials



Conductive materials for the semiconductor post-process

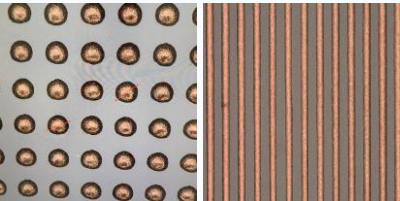
Conductive, insulating and bonding materials for main boards and proposals for the process

[ Total solutions on printed electronics ]

Printed/  
Flexible devices

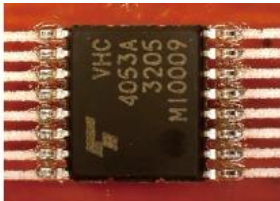
1 Cu nano paste for fine pitch  
(compatible with gravure offset printing)

Realizes L/S = 7  $\mu$ m/12  $\mu$ m, 1 x 10<sup>-5</sup>  $\Omega$ -cm with gravure offset printing



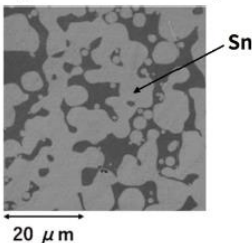
2 Solderable conductive paste

Enables soldering pads to be created simply by applying paste



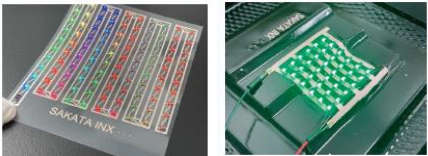
3 Low-temperature sintering Sn paste

Sn paste that is sintered in the atmosphere at 160 degrees Celsius



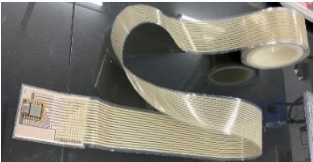
4 Cold, fast-setting conductive adhesive  
(As little as 15 minutes at 80 degrees Celsius or as little as 3 seconds with IH)

Cures quickly in as little as 15 minutes at 80 degrees Celsius or as little as 3 seconds with IH



5 Flexible slim multi-point temperature sensor  
(long distance / large area)

Enables long-distance / large-area temperature mapping



# FY2025/12 Q2 (Half Year) Financial Results

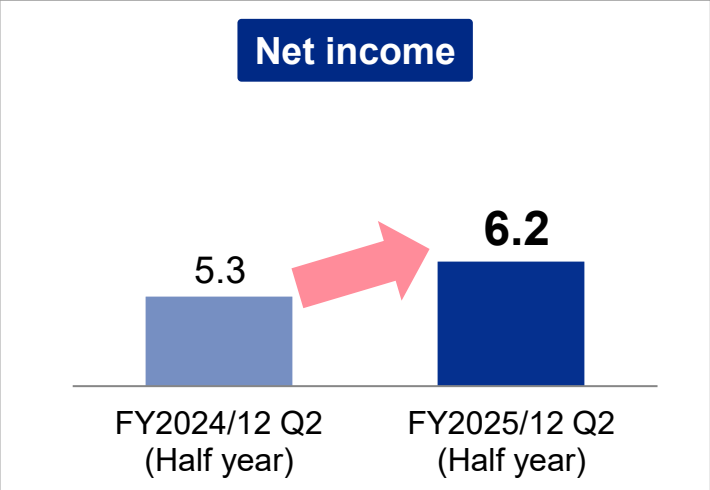
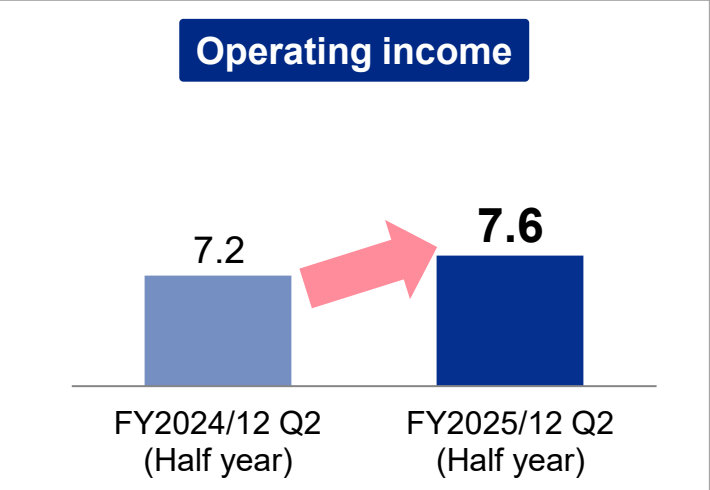
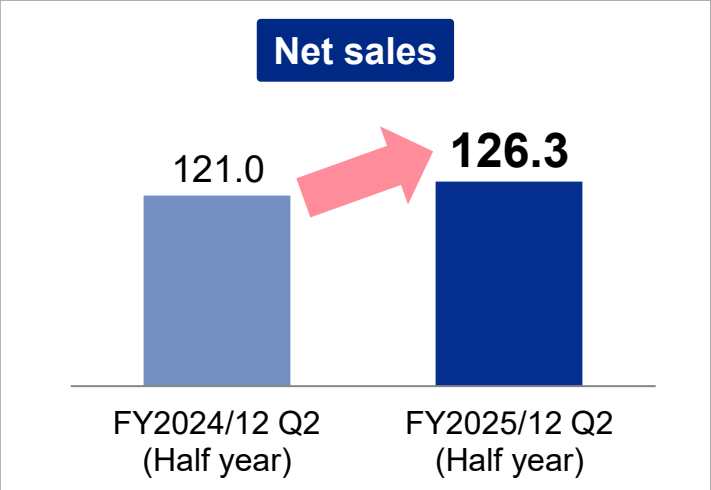
Toshihiko Fukunaga, Director and Senior Managing Executive Officer

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FY2025/12 Q2 (Half Year) Financial Results

FY2025/12 Q2 (Half Year) Consolidated Results

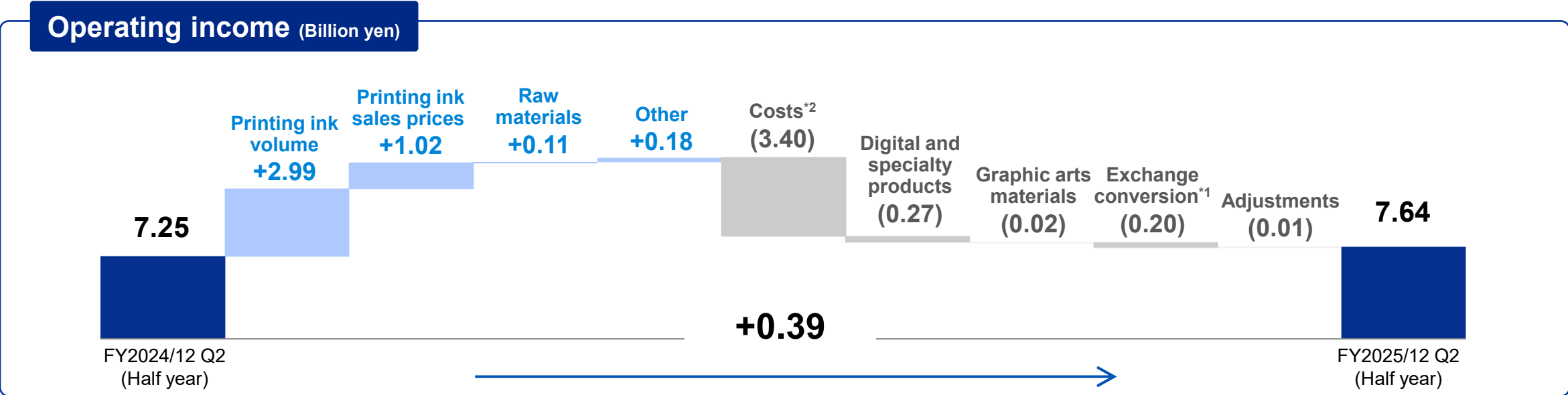
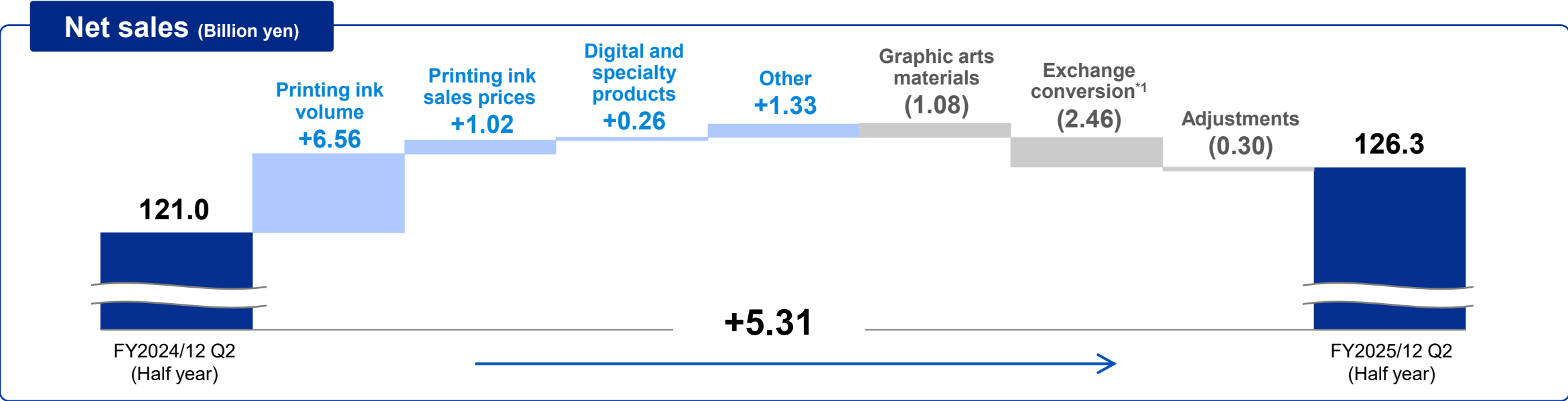
(Billion yen)



	FY2024/12 Q2 (Half year)	FY2025/12 Q2 (Half year)			
	Amount	Amount	Change	YoY (%)	Rate of change based on local currency (%)
Net sales	121.0	126.3	5.3	4.4	6.4
Operating income	7.2	7.6	0.3	5.4	8.1
Ordinary income	7.1	8.6	1.5	21.0	24.8
Net income attributable to owners of parent	5.3	6.2	0.9	17.5	21.0
Exchange rate (JPY against USD)	152.25	148.60	(3.65)	—	—

About the exchange rate:

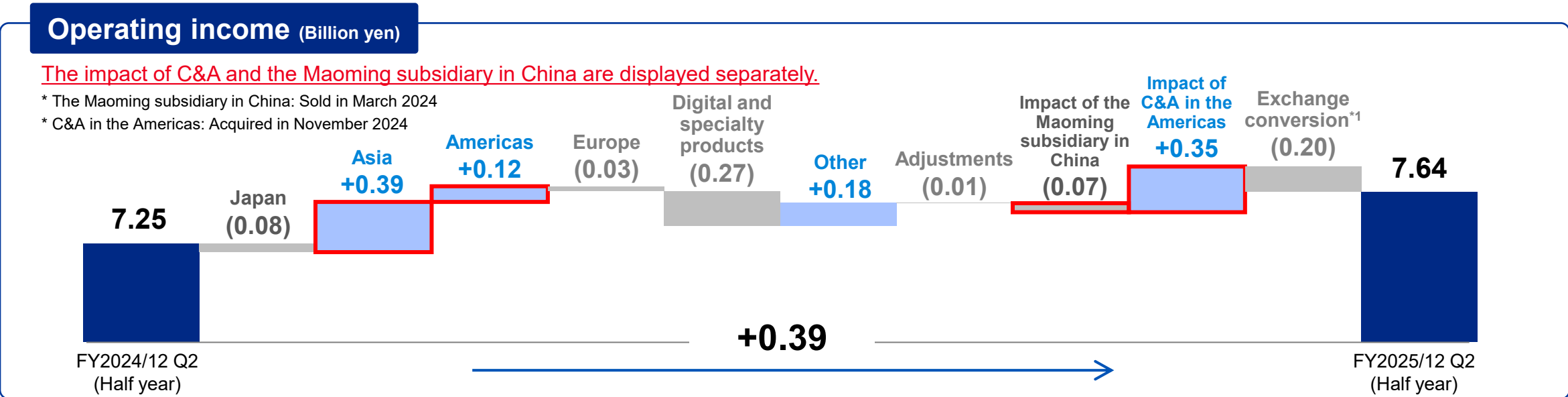
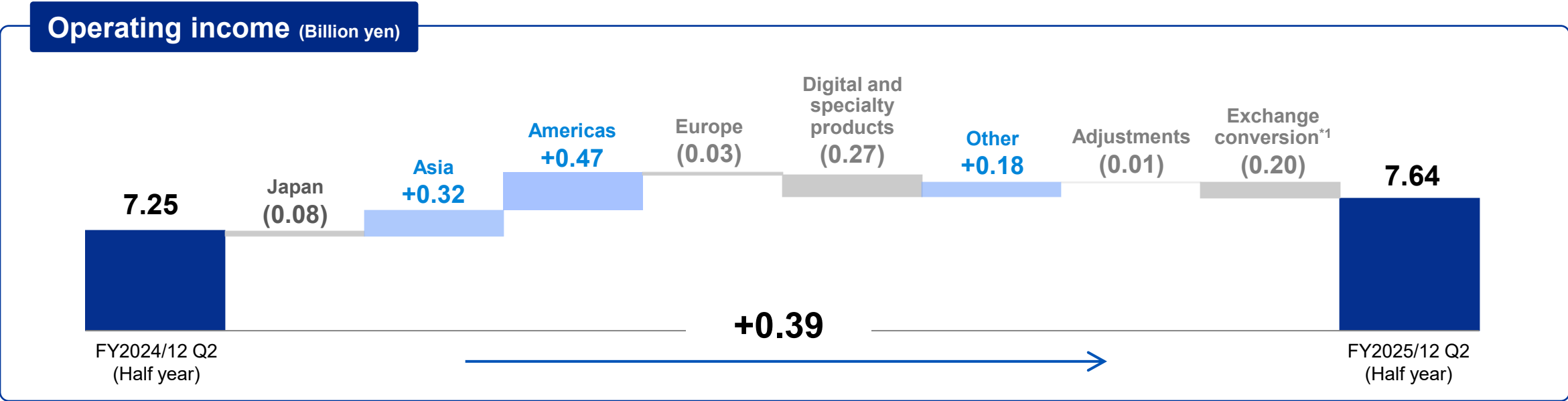
- The exchange rate represents a simple average of the average rates during individual quarters.
- Exchange rate sensitivity: A depreciation of JPY1 against the USD increases net sales by around JPY1.3 billion and operating income by JPY0.1 billion in one year.
- The impact of exchange rate occurs mostly from the conversion of currency into the Japanese yen at the end of accounting period of individual overseas subsidiaries.



<sup>\*1</sup> Impact of exchange rates at the time of the closing of the books of overseas subsidiaries

<sup>\*2</sup> Manufacturing costs, SGA, etc.

FY2025/12 Q2 (Half year) YoY Change in Operating Income by Segment



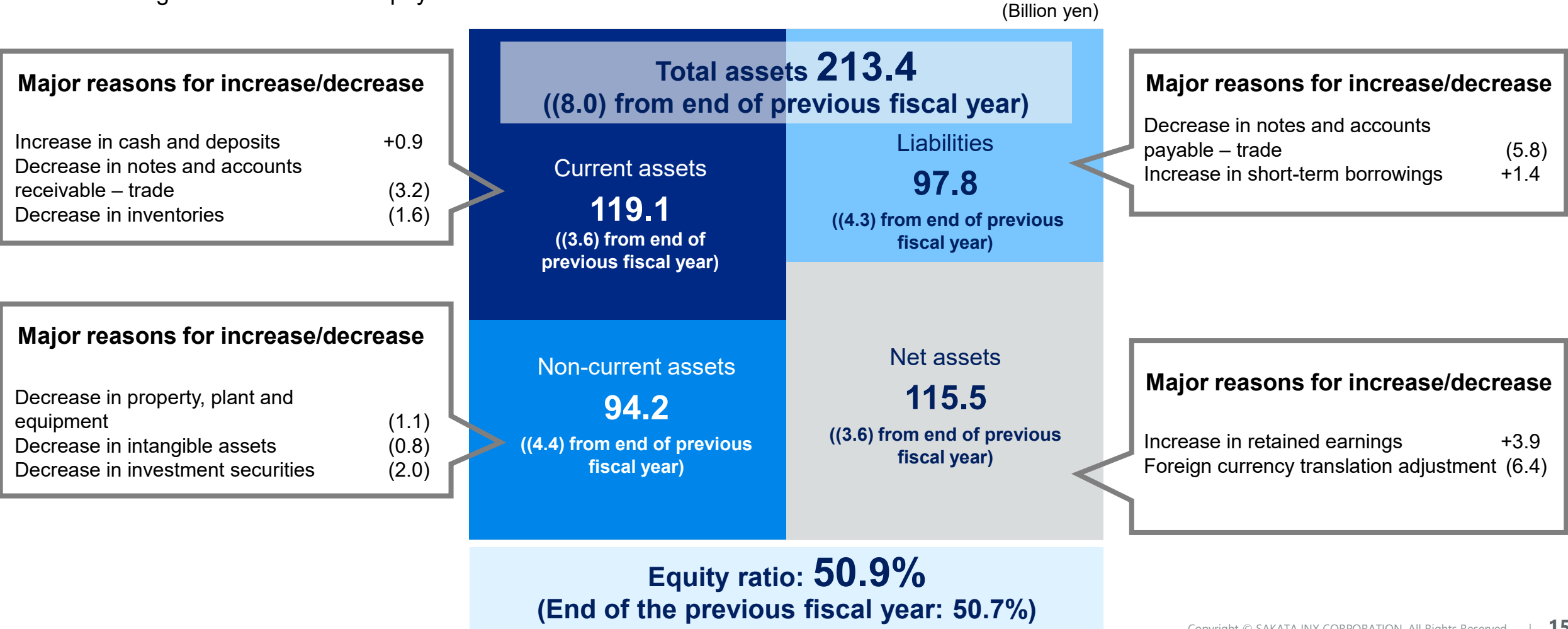
\*1 Impact of exchange rates at the time of the closing of the books of overseas subsidiaries

FY2025/12 Q2 (Half Year) Financial Results

Results by Segment (net sales and operating income)

		Net sales				Operating income			
		FY2024/12 Q2 (Half year)	FY2025/12 Q2 (Half year)	Change (%)	Rate of change based on local currency (%)	FY2024/12 Q2 (Half year)	FY2025/12 Q2 (Half year)	Change (%)	Rate of change based on local currency (%)
(Billion yen)									
	Printing Inks and Graphic Arts Materials (Japan)	25.4	24.9	(2.1)	(2.1)	0.5	0.4	(15.0)	(15.0)
	Printing Inks (Asia)	29.1	26.8	(7.9)	(5.1)	2.8	3.1	8.1	11.1
	Printing Inks (Americas)	42.8	50.3	17.6	21.4	2.7	3.0	13.7	17.6)
	Printing Inks (Europe)	11.1	10.5	(5.4)	(6.0)	0.2	0.1	(16.3)	(17.4)
	Digital and specialty products	9.6	9.7	1.8	2.7	1.3	1.0	(20.2)	(19.7)
Reporting segments total		118.1	122.4	3.6	5.7	7.7	7.9	2.8	5.4
Other businesses		5.9	7.3	22.1	22.1	0.0	0.2	503.1	503.1
Adjustments		(3.0)	(3.3)	—	—	(0.5)	(0.5)	—	—
Total		121.0	126.3	4.4	6.4	7.2	7.6	5.4	8.1

- Among total assets, cash and deposits increased, but the sale of investment securities, notes and accounts receivable – trade, inventories, and property, plant and equipment, and others decreased due to the appreciation of the yen.
- Liabilities decreased mainly due to a decrease in notes and accounts payable – trade as well as the impact of foreign currency translation, offsetting an increase in loans payable.



Cash flows from operating activities decreased due to the increase in working capital and others.  
Cash flows from investing activities decreased due to expenditures to acquire property, plant and equipment, which offset proceeds from sales of investment securities.  
Cash flows from financing activities increased due to the increase in loans despite the receipt of dividends, purchase of treasury shares and others.

Account	Fiscal Year	FY2024/12 Q2 (Half year) (1/1/2024- 6/30/2024)	Y2025/12 Q2 (Half year) (1/1/2025- 6/30/2025)	Change
Cash flows from operating activities		4.6	3.1	(1.5)
Cash flows from investing activities		(2.5)	(3.6)	(1.0)
Free cash flows		2.0	(0.4)	(2.5)
Cash flows from financing activities		(2.6)	0.5	3.1
Cash and cash equivalents at end of period		16.4	15.1	(1.3)

Main breakdown of cash flows  
in FY2025 half year

<b>Cash flows from operating activities:</b>	<b>(1.5)</b>
Income before income taxes:	+1.1
Head office relocation expenses:	+0.1
Decrease (increase) in notes and account receivables -trade:	+1.9
Decrease (increase) in inventories:	(1.0)
Increase (decrease) in notes and account payables -trade:	(3.5)
<b>Cash flows from investing activities:</b>	<b>(1.0)</b>
Purchase of property, plant and equipment:	(0.6)
Proceeds from sale of investment securities:	+0.1
<b>Cash flows from financing activities:</b>	<b>+3.1</b>
Net increase (decrease) in short-term loans payable:	+4.6
Proceeds from long-term loans payable:	+0.7
Repayments of long-term loans payable:	(0.8)
<b>Total change in cash and deposits:</b>	<b>(1.3)</b>



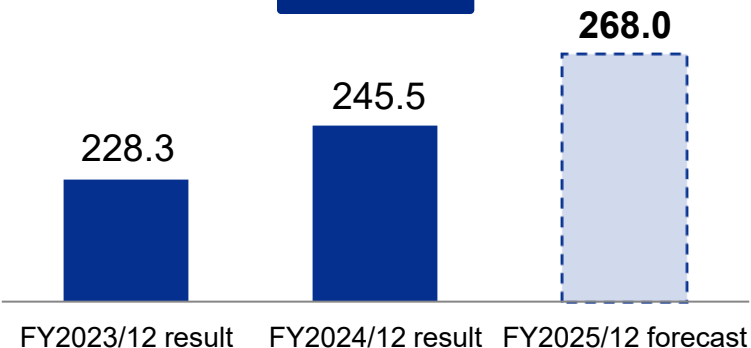
# FY2025/12 Full-year Forecasts

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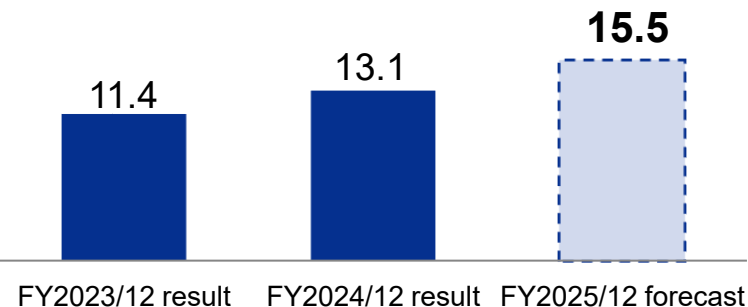
FY2025/12 Full-year Forecasts  
Full-year Consolidated Forecasts

(Billion yen)

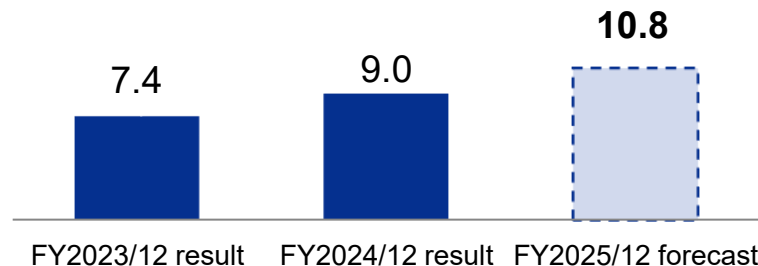
Net sales



Operating income



Net income



	2021	2022	2023	2024	FY2025/12 full-year forecasts			2026 Medium-term Management Plan targets
	Amount	Amount	Amount	Amount	Amount	YoY (amount, % change)		Amount
(Billion yen)								
Net sales	181.4	215.5	228.3	245.5	268.0	22.4	9.1%	270.0
Operating income	7.4	4.1	11.4	13.1	15.5	2.3	17.8%	18.0
Ordinary income	8.5	4.9	13.6	12.8	16.0	3.1	24.1%	19.0
Net income attributable to owners of parent	4.9	4.5	7.4	9.0	10.8	1.7	19.9%	12.7
ROE (%)	6.1	5.3	8.1	8.5	—	—	—	10% or more
Exchange rate (JPY against USD)	109.80	131.43	140.56	151.58	147.00	(4.58)		—

About the exchange rate:

- The exchange rate represents a simple average of the average rates during individual quarters.
- Exchange rate sensitivity: A depreciation of JPY1 against the USD increases net sales by around JPY1.3 billion and operating income by JPY0.1 billion in one year.
- The impact of exchange rate occurs mostly from the conversion of currency into the Japanese yen at the end of the accounting period of individual overseas subsidiaries.

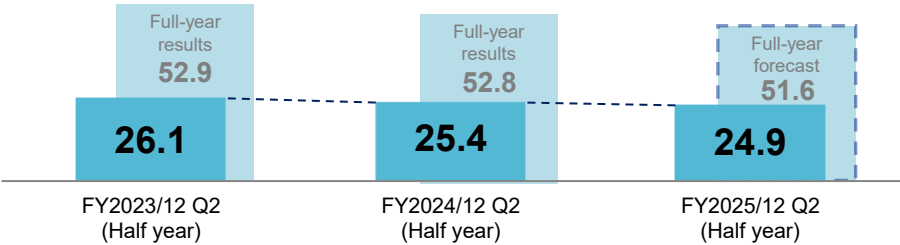
		Net sales				Operating income			
		FY2023/12	FY2024/12	FY2025/12 (forecasts)	YoY Change (%)	FY2023/12	FY2024/12	FY2025/12 (forecasts)	YoY Change (%)
(Billion yen)									
	Printing Inks and Graphic Arts Materials (Japan)	52.9	52.8	<b>51.6</b>	(2.1)	1.4	0.9	<b>1.5</b>	67.7
	Printing Inks (Asia)	52.4	58.2	<b>61.5</b>	5.7	4.3	5.7	<b>6.3</b>	11.0
	Printing Inks (Americas)	78.8	87.8	<b>101.4</b>	15.5	4.6	4.4	<b>5.7</b>	29.5
	Printing Inks (Europe)	19.5	21.4	<b>22.4</b>	4.8	(0.7)	0.0	<b>0.3</b>	380.3
	Digital and specialty products	16.8	19.4	<b>21.3</b>	10.0	1.8	2.2	<b>2.4</b>	6.3
Reporting segments total		220.6	239.8	<b>258.5</b>	7.8	11.5	13.5	<b>16.4</b>	22.0
Other businesses		15.3	12.7	<b>16.5</b>	30.1	0.4	0.1	<b>0.3</b>	99.4
Adjustments		(7.5)	(6.9)	<b>(7.1)</b>	—	(0.5)	(0.5)	<b>(1.3)</b>	—
Total		228.3	245.5	<b>268.0</b>	9.1	11.4	13.1	<b>15.5</b>	17.8

# Summary and Investment by Segment

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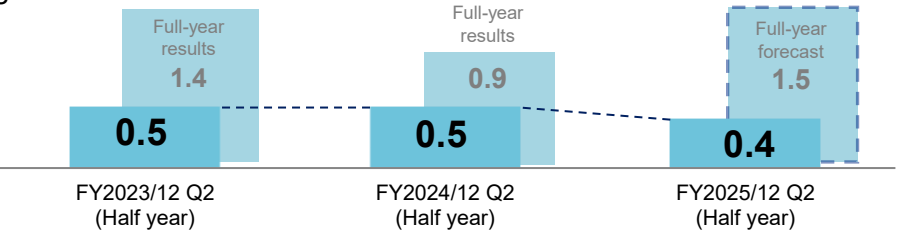
Net sales and operating income (Billion yen)

Net sales



Net sales	Q1	Q2	Q3	Q4
2025	12.4	12.4	—	—
2024	12.2	13.2	13.4	13.9
2023	12.9	13.1	12.8	14.0

Operating income



Operating income	Q1	Q2	Q3	Q4
2025	0.27	0.17	—	—
2024	0.35	0.17	0.16	0.23
2023	0.22	0.29	0.44	0.44

Factors in YoY change

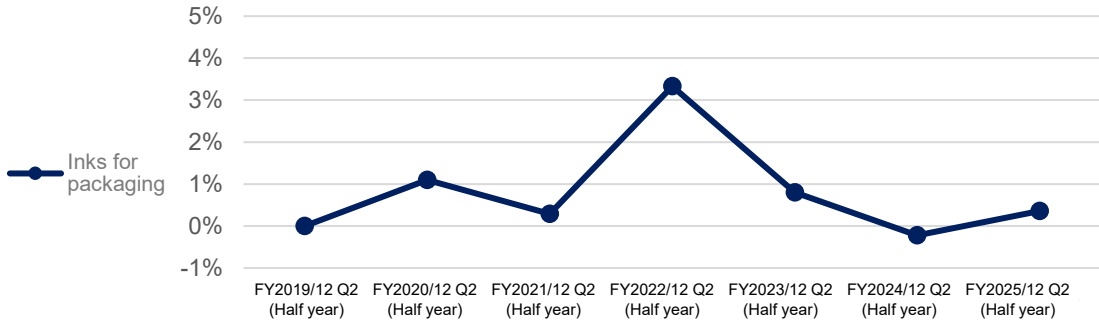


- Effects of selling price revisions
- Demand recovery of inks for packaging
- Effects of business structural reforms



- Increase in raw materials
- Rise in wages and logistics costs
- Expenses for operating a new ERP system (Introduced in March last year)

Volume growth rate for half year (from the 2019 half-year level)

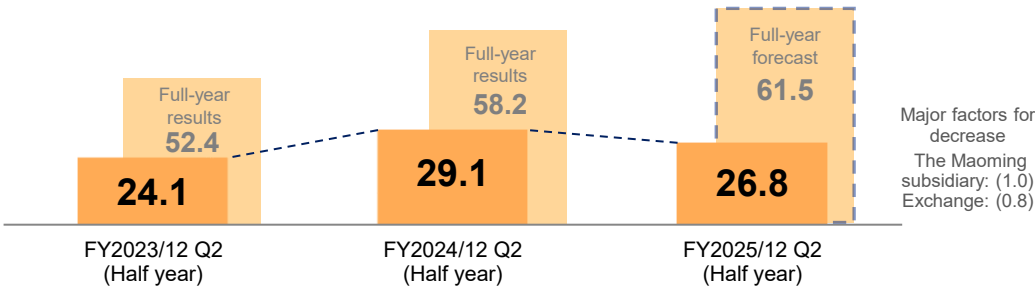


Full-year forecasts

- Continuous price revisions in response to increased raw material prices
- Continuous reduction of unprofitable items for offset inks and business structural reforms
- Sales expansion in environmentally-friendly ink and coating agent products

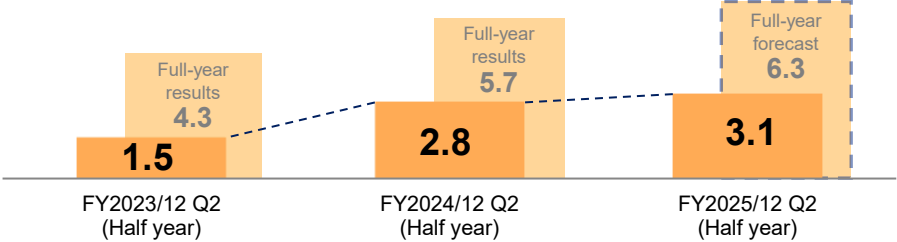
Net sales and operating income (Billion yen)

Net sales



Net sales	Q1	Q2	Q3	Q4
2025	14.0	12.7	—	—
2024	14.8	14.2	14.5	14.6
2023	11.7	12.3	13.9	14.4

Operating income



Operating income	Q1	Q2	Q3	Q4
2025	1.60	1.52	—	—
2024	1.59	1.30	1.44	1.41
2023	0.76	0.82	1.34	1.41

Factors in YoY change

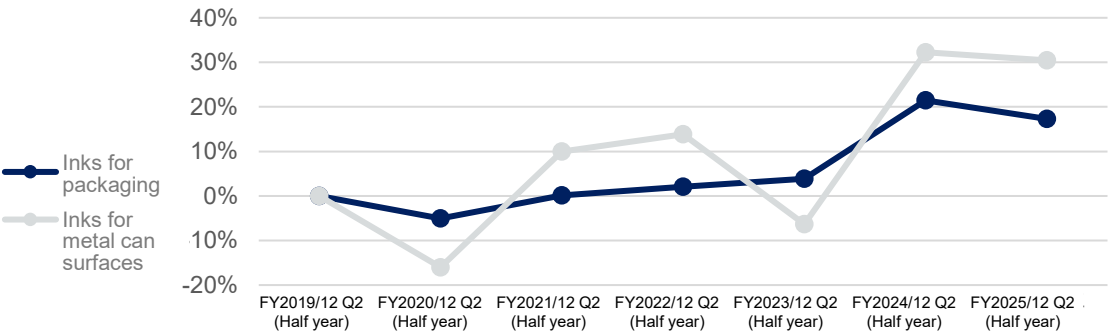


- Sales expansion in environmentally-friendly products
- Cost savings from joint procurement
- Raw material prices remain stably low



- Decrease in sales volume due to weak Asian market
- Impact of sale of the Maoming subsidiary in China: Net sales (JPY(1.0) billion)
- Impact of exchange conversion with a strong yen: Net sales (JPY(0.8) billion)

Volume growth rate for half year (from the 2019 half-year level)

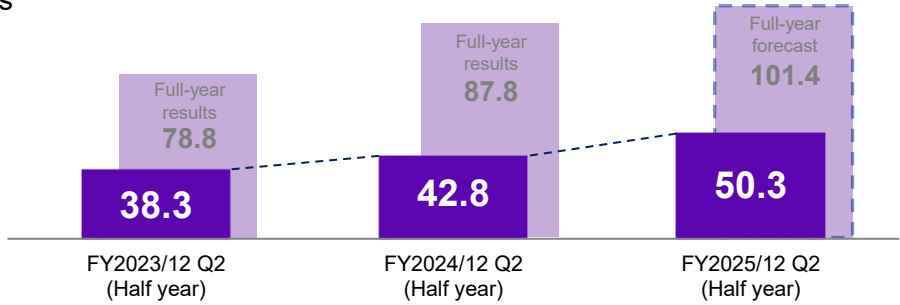


Full-year forecasts

- While the market is slightly weak, there will be an increase in the sales volume centered on environmentally-friendly products.
- Raw material prices will continue to remain low, contributing to profit.
- Various initiatives and measures will be implemented by the Asia holding company.

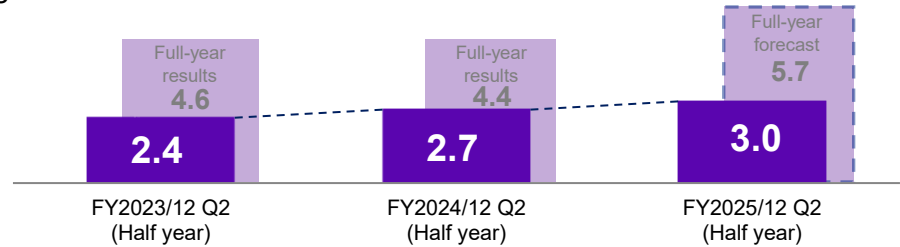
Net sales and operating income (Billion yen)

Net sales



Net sales	Q1	Q2	Q3	Q4
2025	25.5	24.8	—	—
2024	20.3	22.4	21.9	23.0
2023	18.7	19.6	20.5	20.0

Operating income



Operating income	Q1	Q2	Q3	Q4
2025	1.54	1.54	—	—
2024	1.32	1.39	1.56	0.19
2023	1.11	1.38	1.33	0.84

Factors in YoY change

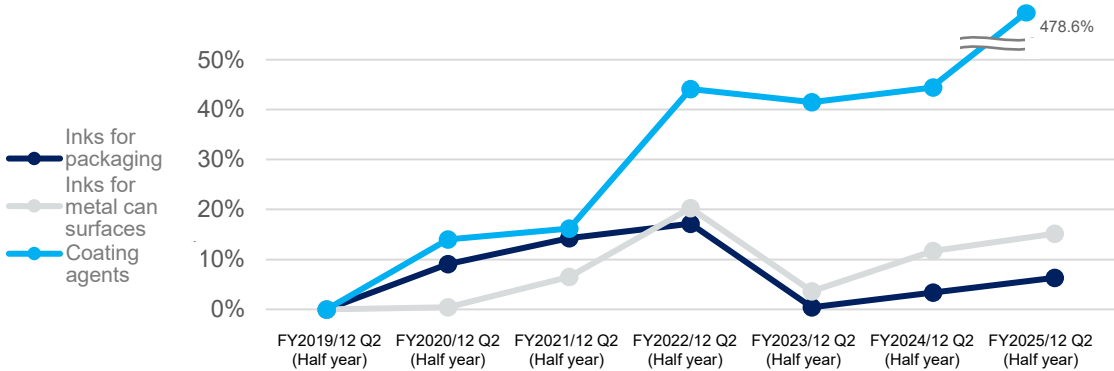


- Strong demand in inks for packaging
- Effects of selling price revisions
- Contribution of C&A's performance



- Increase in personnel expenses due to the increase in wages from inflation
- An increase in expenses from the consolidation of C&A
- Burden of the depreciation of the new plant in Brazil

Volume growth rate for half year (from the 2019 half-year level)



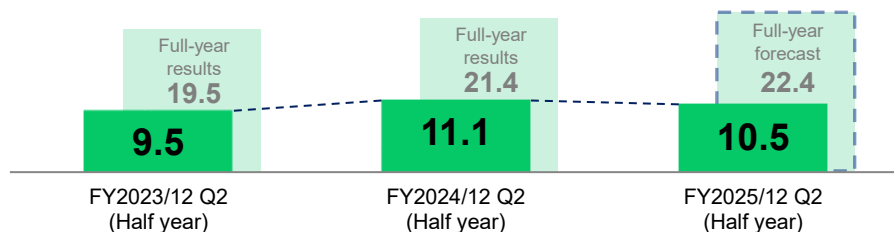
\* C&A's performance is included from FY2024/12 Q4 onwards.

Full-year forecasts

- Expansion in synergy with C&A in sales, production and other aspects.
- Strengthening efforts to expand sales in South America from the new plant in Brazil.
- The impact of the U.S trade and tariff policies are expected to be minor.

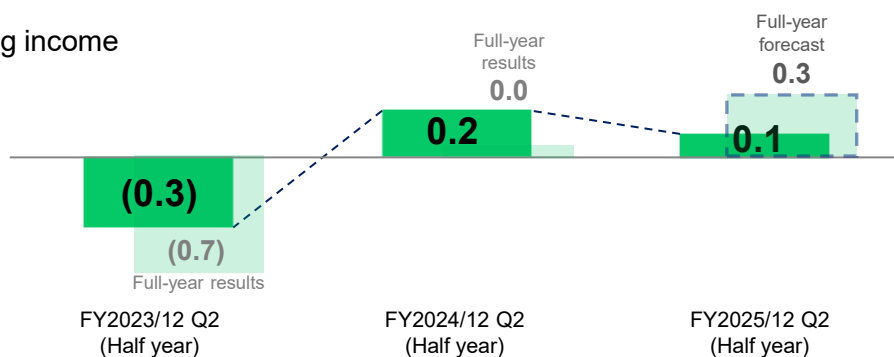
## Net sales and operating income (Billion yen)

### Net sales



Net sales	Q1	Q2	Q3	Q4
2025	5.2	5.2	—	—
2024	5.5	5.6	5.3	4.9
2023	4.6	4.8	5.1	4.8

### Operating income



Operating income	Q1	Q2	Q3	Q4
2025	0.08	0.09	—	—
2024	0.20	0.02	0.05	(0.14)
2023	(0.14)	(0.23)	(0.11)	(0.29)

## Factors in YoY change

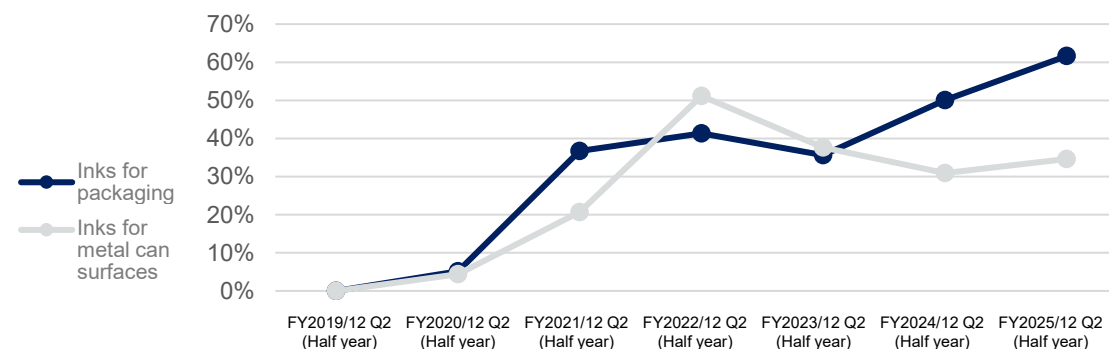


- Demand recovery in inks for packaging
- Demand recovery for metal decorating inks to the Middle East
- Effects of business structural reforms
- Stable energy costs



- Increase in expenses due to increase in wages and others
- Rising prices of some raw materials
- Revision of unit prices for sales to customers

## Volume growth rate for half year (from the 2019 half-year level)



\* The German company A.M Ramp & Co. GmbH (RUCO) was acquired in 2020.

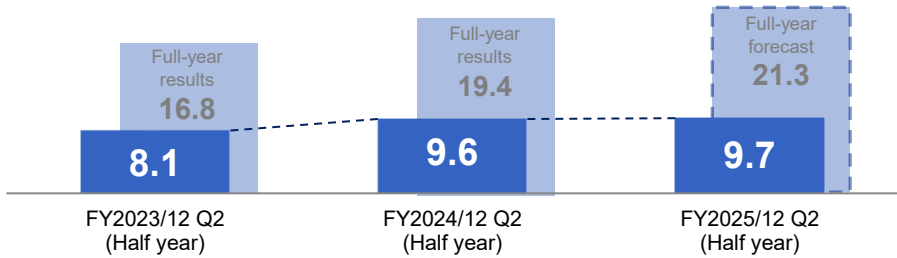
## Full-year forecasts

- Sales of environmentally-friendly products are expected to remain strong.
- Continuation of business structural reforms
- Considering strategies with a view to expand production bases



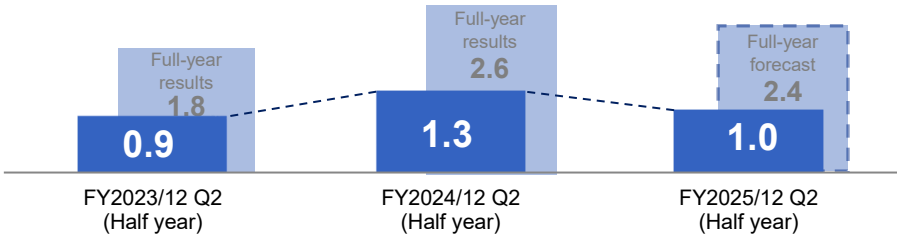
Net sales and operating income (Billion yen)

Net sales



Net sales	Q1	Q2	Q3	Q4
2025	4.8	4.9	—	—
2024	4.4	5.1	4.9	4.8
2023	4.1	4.0	4.1	4.4

Operating income



Operating income	Q1	Q2	Q3	Q4
2025	0.59	0.50	—	—
2024	0.72	0.64	0.64	0.64
2023	0.53	0.44	0.42	0.47

Factors in YoY change

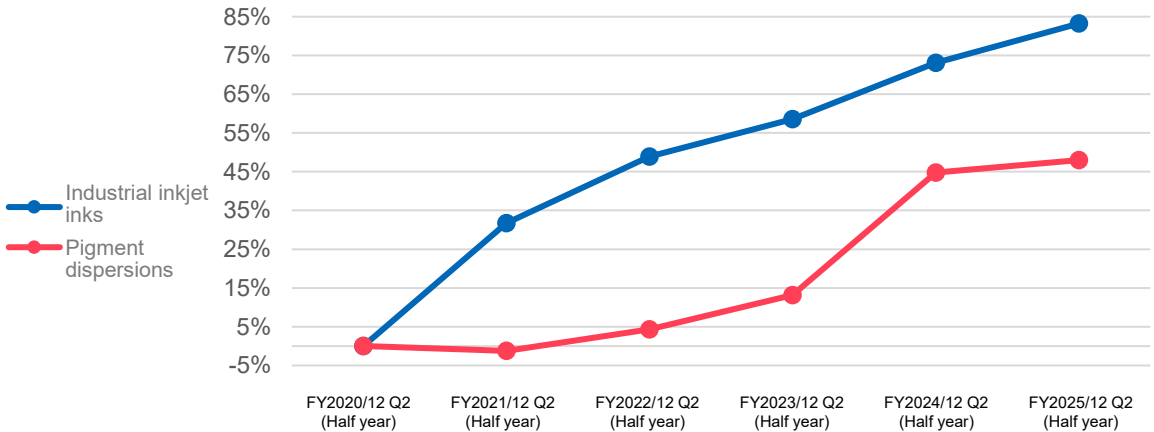


- [Industrial inkjet inks]  
Steady sales including the sales of newly adopted products
- [Pigment dispersions for display materials]  
Increase in sales of Black Matrix (BM) that resulted from localization in Shanghai, China



- Increase in personnel and logistics expenses due to inflation and increase expenses for SAP adoption
- Rising prices of some raw materials

Volume growth rate for half year (from the 2020 half year level)



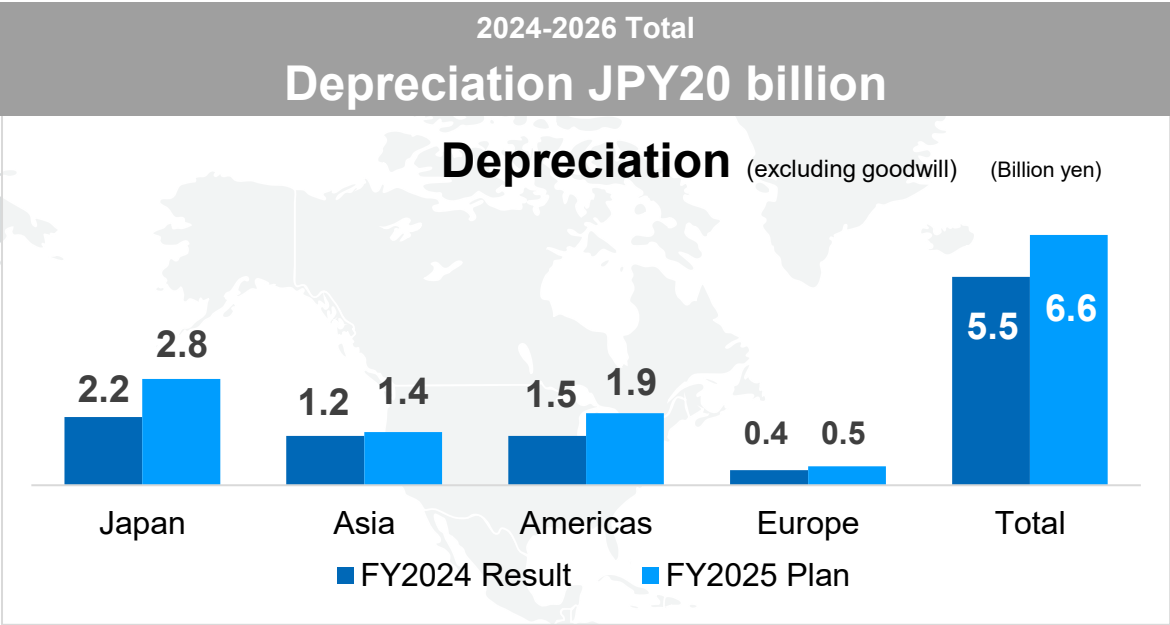
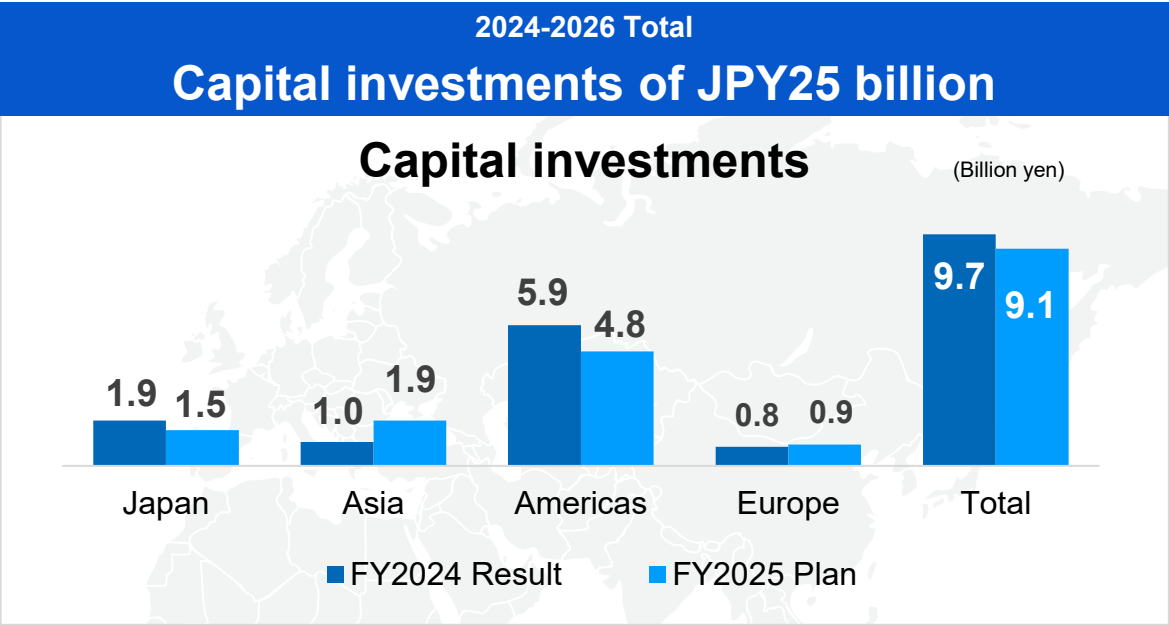
Full-year forecasts

[Industrial inkjet inks]

While sales growth rates in Europe and the United States are slightly weak, sales are expected to increase because of new adoption.

[Pigment dispersions for display materials]

In the first half, sales were stronger than expected due to brisk demand and sales growth. In the second half, the sales volume is expected to be on a par with the level of the previous year.



## Major capital investments

■ FY2025

**Japan**

- Relocation of the Osaka Head Office (scheduled in April 2025)

**Americas**

- Completion of a new plant in Brazil

**Asia**

- Completion of a new plant in the Philippines
- Installment of manufacturing equipment (Planned to be completed in 2025 in Vietnam)

■ Future plan

**Japan**

- Renewal of various equipment

**Americas**

- Updating SAP
- Related to the construction of a new plant in North America

**Asia**

- SAP adoption (step by step)
- Installment of manufacturing equipment (Planned to be completed in 2026 in Thailand)

**Europe**

- Reinforcement of production facilities

**Digital and specialty products**

- Reinforcement of BM facilities in Shanghai

2024-2026 Total

## Strategic investments of JPY15 billion

### Actual examples of investment

#### ■ Asia

- Establishment of Asia holding company (February 2024)
- Acquisition of the exclusive distributor in New Zealand (May 2025)
- Acquisition of the exclusive distributor in Australia (June 2025)

#### ■ Japan

- Establishment of SAKATA Brand Solutions Co., Ltd. (May 2024)

#### ■ USA

- Acquisition of C&A, a coating agent manufacturer (November 2024, Acquisition cost: Approx. JPY8.0 billion)

#### ■ Europe

- Considering expansion of production bases

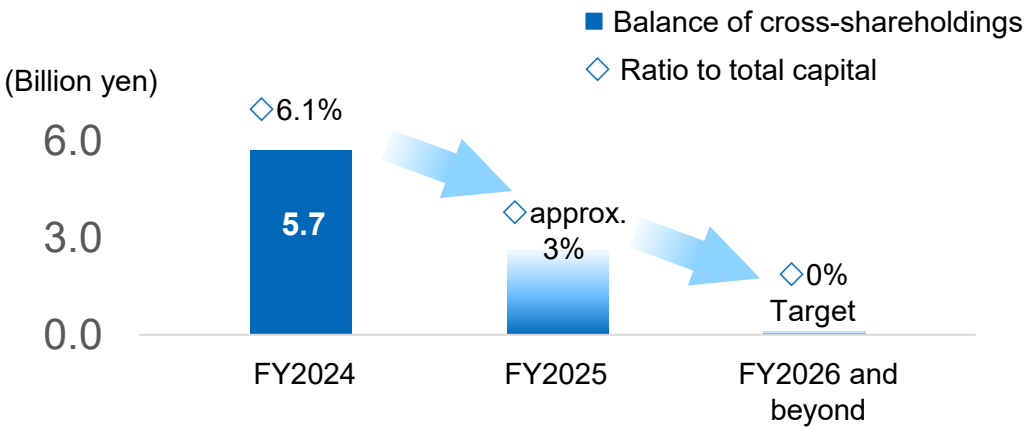
# Capital Policy and Shareholder Return

**Yoshiaki Ueno, Representative Director, President & CEO**

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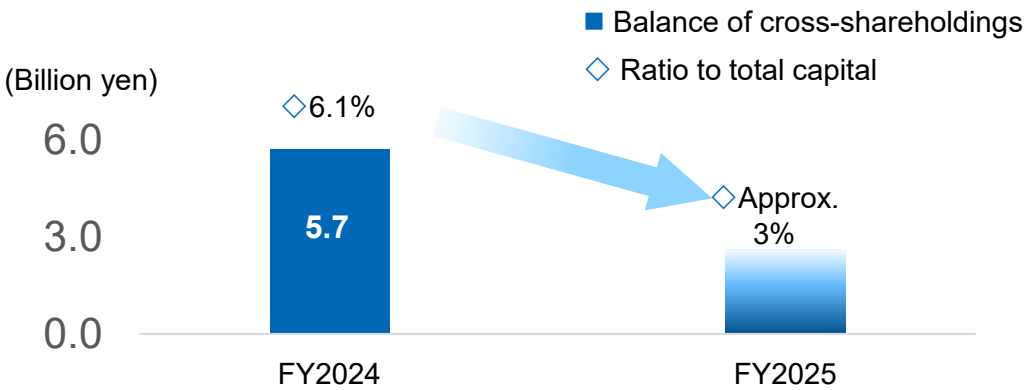
Policy to reduce cross-shareholdings  
announced on March 19, 2025

- ◆ Reducing at least 50% by December 31, 2025 \*  
\* Excluding unlisted shares based on market value as of December 31, 2024
- ◆ Aiming to reduce it for zero after 2026
- ◆ Using proceeds from the sale for investments for sustainable growth and shareholder return



Status of reduction of cross-shareholdings

- ◆ A reduction of approx. 20% completed as of June 30, 2025
  - ➔ Proceeding with an additional sale
    - a reduction at least 50% **expected to be achieved**



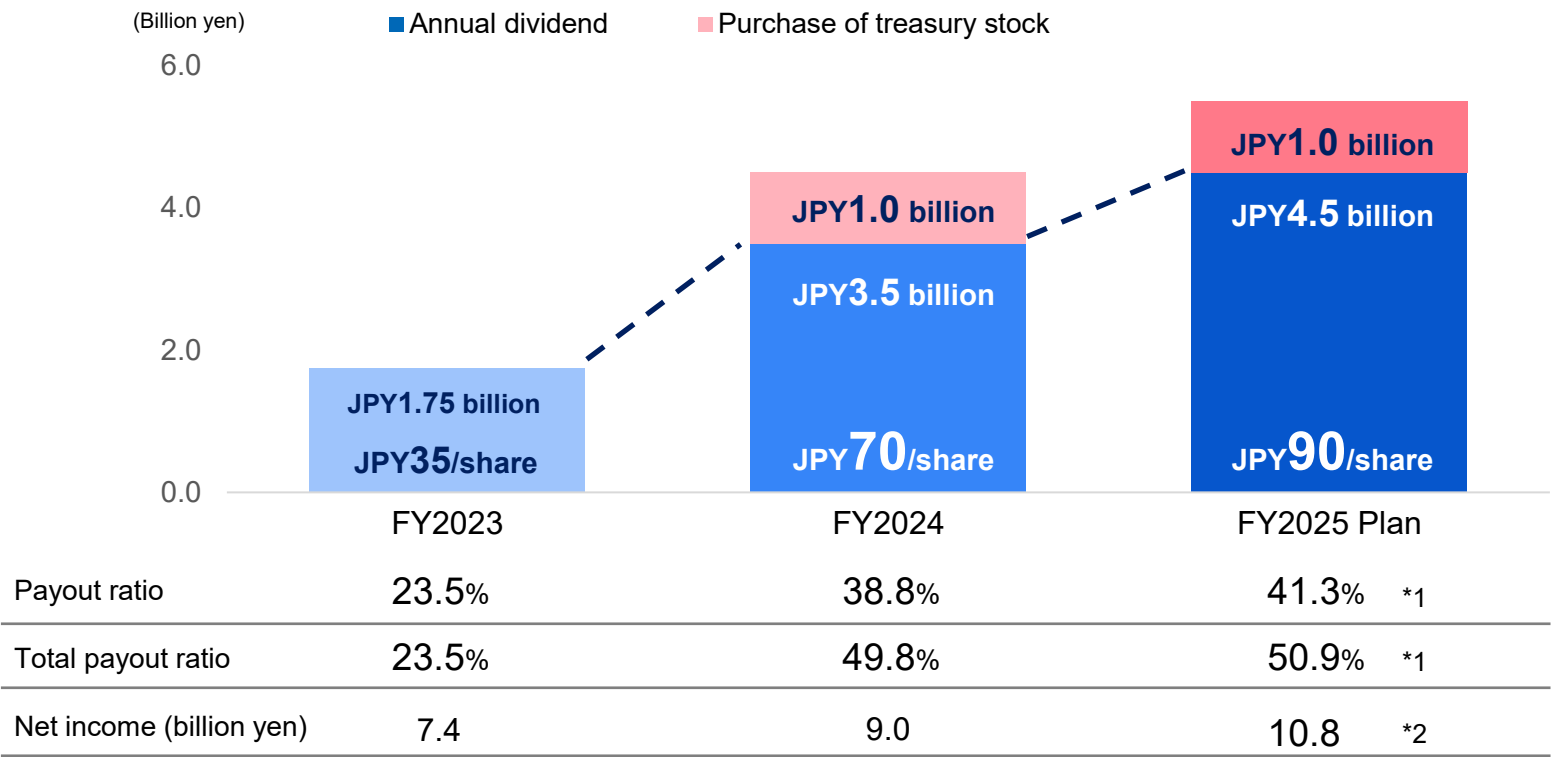
The target value for a total payout ratio of 50% is expected to be achieved earlier than expected.

Shareholder return policy

Active and stable return of dividends and agile purchase of treasury stock

Target

Aim to achieve either a total payout ratio of 50% or more, or a dividend on equity (DOE) of 2.5%, whichever is higher



\*1 Estimate based on the outlook for FY2025

\*2 Forecast for FY2025

**Treasury stock**

Agile purchase of treasury stock

March 19, 2025 (until September 30)

Purchase of JPY1.0 billion/  
600,000 shares of treasury stock determined

➡ **Approx. 70% has been purchased**  
(as of July 31)

**Annual dividend**

**JPY90/share**

# SAKATA INX...

Visual Communication Technology



## Contact

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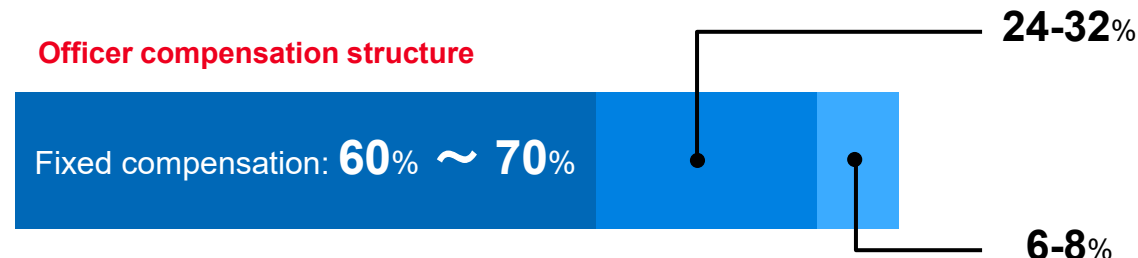
# Appendix



■ Advancing businesses from shareholders' perspective

For officers

ROE adopted as an indicator for calculating performance-based compensation (from FY2025)



◆ Performance-based compensation (monetary compensation)

Adoption of return on equity (ROE) and other indicators for the calculation with an awareness of capital cost management

◆ Performance-based compensation (stock compensation)

As indicators for the calculation, we have adopted non-financial indicators such as ESG and sustainability initiatives, as well as business performance.

For all employees

Raising employees' awareness of participation in corporate management and increasing employee engagement

◆ Introduction of employee stock ownership plan (ESOP) (2025)

Granting stock to employees in accordance with the level of achievement of results under the Medium-term Management Plan (net sales and operating income) and indicator (ROE)

◆ Encouraging employees to join the employee shareholders' association

Offering a financial incentive to facilitate an increase in the percentage of employees who have joined the association

\* Percentage of those who have joined the employee shareholders' association: Approx. 80% of employees in Japan (5th in the shareholders' list, 3.4% of all shareholders)

[Reference] Average for 3,273 listed companies in Japan: 37.8% (Research by Tokyo Stock Exchange in FY2023)

■ Enhancing ESG and sustainability initiatives with an emphasis on the environment and local communities

Relocation to the new Osaka Head Office

- Relocated to Awajimachi, Chuo-ku, Osaka City
- Leading to **facilitate communication, effective workstyle and improve productivity**



Open-plan workspace consolidated on a single floor



Shared lounge for the Group

**SBT Certification Received** from  
International Anti-Climate Change Initiative



SAKATA INX Group's targets for the reduction of its GHG emissions

Category		Target
Scope 1	Direct greenhouse gas emissions from the Company	Reduce CO <sub>2</sub> emissions by 58.8% compared to FY2022 level by FY2034.
Scope 2	Indirect emissions resulting from the use of electric power, heat and steam supplied by other companies	
Scope 3	Non-Scope 2 indirect emissions (emissions from other companies relating to business operators' activities)	89% of suppliers will set scientifically grounded targets by FY2029 based on expenditures on purchased products and services.

■ Enhancing ESG and sustainability initiatives with an emphasis on the environment and local communities

Our subsidiaries **obtain certifications** in **Ecovadis** sustainability rating.



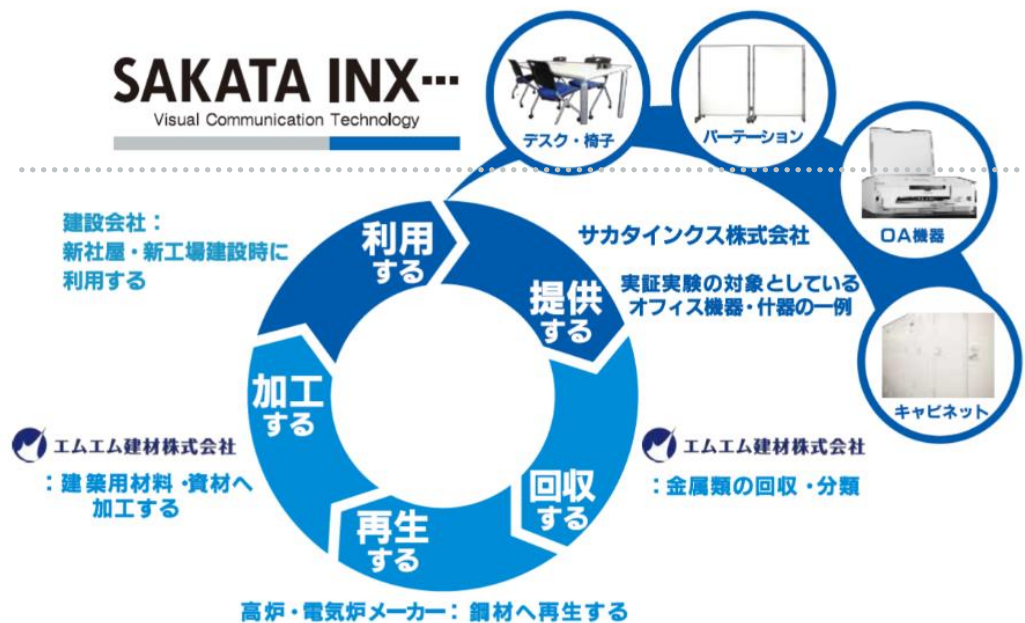
INX INTERNATIONAL UK LTD. (United Kingdom)	*Awarded silver for consecutive periods
SAKATA INX ESPANA, S.A. (Spain)	*Awarded silver for consecutive periods
INX International Ink Co. (USA)	*Awarded bronze
SAKATA INX VIETNAM CO., LTD. (Vietnam)	*Awarded bronze for the first time

Published the Integrated Report 2025



Initiative to realize a circular economy

**Recycling office equipment waste, which was generated due to the relocation of the Osaka Head Office with MM & KENZAI Corporation**



Printing Ink Business

Inks for packaging

Inks for film packaging



Inks for paper packaging



Metal decorating inks  
for metal (aluminum) cans



Inks for information media

Printing inks for Newspaper

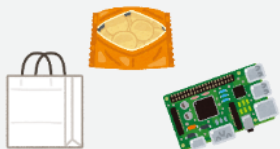


Printing inks for Commercial offset



Functional  
Coating Agents

Coating agents with  
different functions



Digital and Specialty  
Products Business

Digital Recording and Display Materials

Industrial inkjet printer inks



Pigment dispersions  
for display materials



Color toners

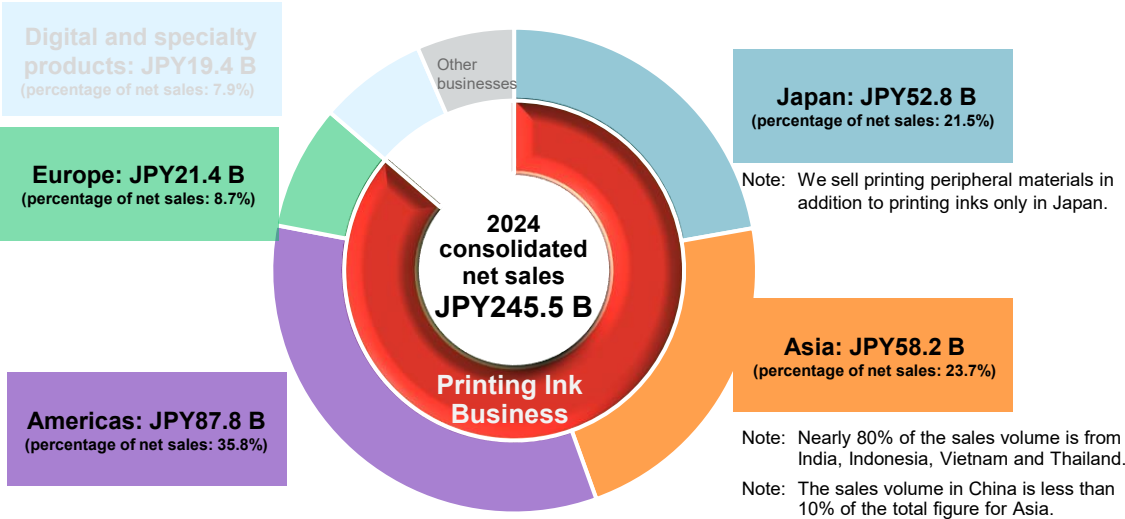




— Reference: Our Business at a Glance (segment details)

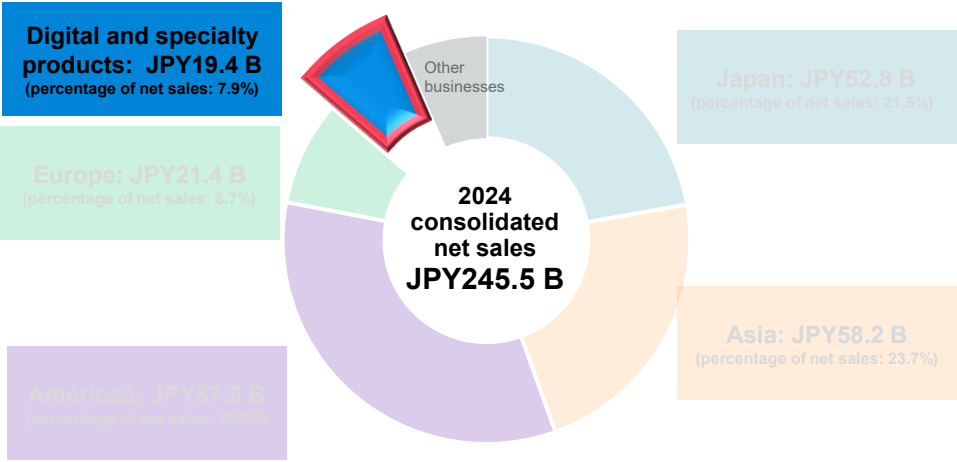
Printing Ink Business

Percentage of consolidated net sales that is from the printing inks segment: More than 80%



Products and applications		Sales area
Inks for packaging  Percentage of the sales volume that is from the printing inks segment <b>Approx. 80%</b>	For film and paper packaging	Japan Asia Americas Europe
	For metal (aluminum) cans	Asia Americas Europe
	Inks for information media Percentage of sales volume: <b>Approx. 10%</b>	Developed countries Asia
	Other inks	—

Digital and specialty products



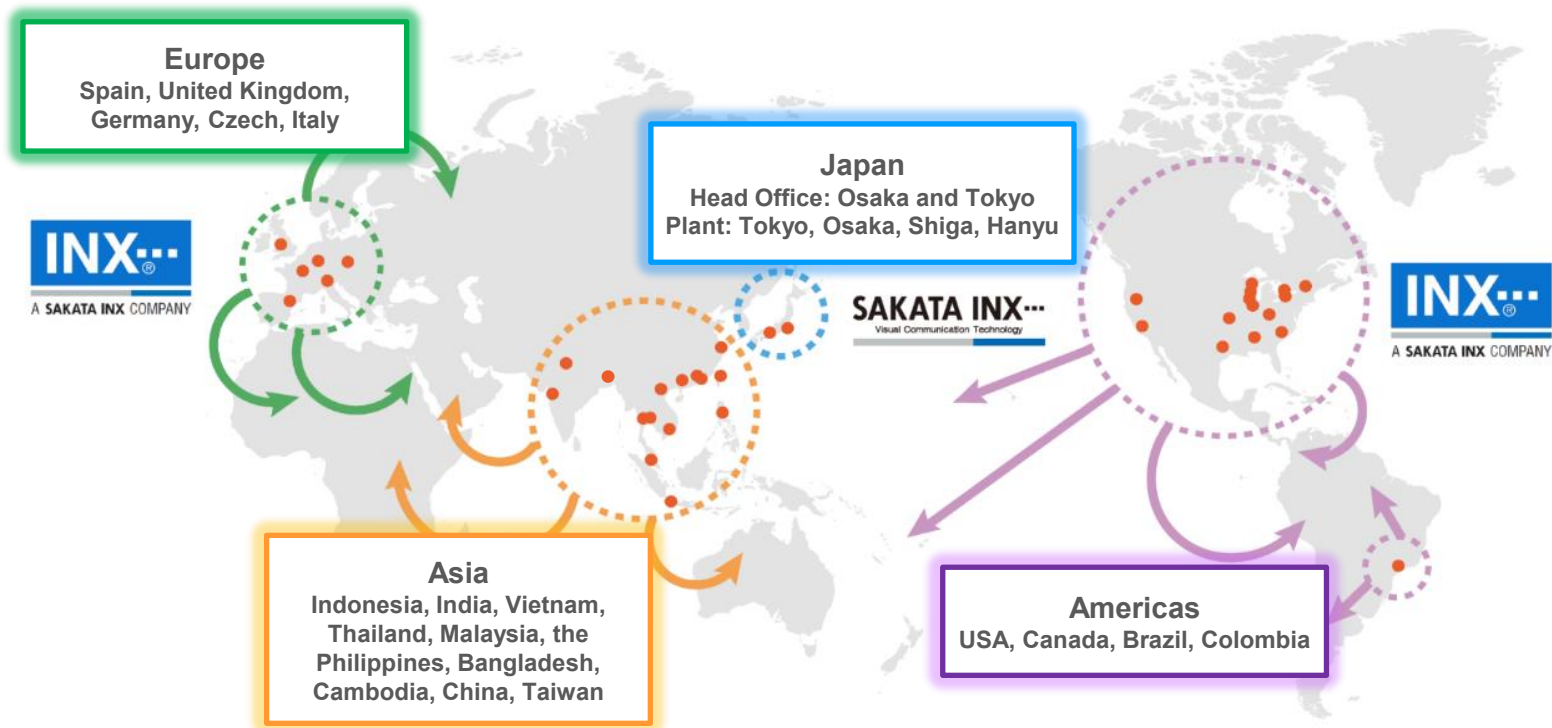
Products and applications		Sales area
Industrial inkjet inks	<ul style="list-style-type: none"><li>• Sign graphics</li><li>• Packages</li><li>• Metal cans</li><li>• Labels</li><li>• Textile</li><li>• Construction materials</li><li>• Transaction, etc.</li></ul>	Worldwide
Pigment dispersions	<ul style="list-style-type: none"><li>• Image display materials</li><li>• Sensors, etc.</li></ul>	
Toners	<ul style="list-style-type: none"><li>• Multifunction printers</li><li>• Laser printers</li></ul>	

Note: The percentage of net sales is the adjusted figure before elimination.

Years that major overseas subsidiaries were established

- 1960** The Company opens its first overseas office in the Philippines.
- 1979** The Company establishes its first overseas ink production base in Taiwan.
- 1987** Spain
- 1988** North America
- 1989** Indonesia
- 1992** The United Kingdom and the Philippines
- 1995** India and China
- 2003** Vietnam
- 2016** Brazil
- 2020** Germany
- 2021** Bangladesh

The SAKATA INX Group has bases in more than 20 countries and regions around the world and exports to the Middle East, Africa, Central and South America and other regions where it does not operate. Its products reach more than 60 countries around the world.



Spain



United Kingdom



India



Indonesia



Vietnam



Shiga Plant



Chicago, USA



Ohio, USA

— Reference: Trends in Results

