

Supplemental Information for the Consolidated Financial Results for the fiscal year ended December 31, 2018 (FY2018)

February 14, 2019

SAKATA INX CORP.

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

FY2018 Consolidated Financial Results Highlights

※FY2018/12 (Forecast) is the forecast of consolidated figures for full year announced on November 13, 2018.

(Unit : million yen)

	FY2017 Amount	FY2018				FY2018 (Forecast) Amount
		Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	
Net sales	157,302	162,056	3,042	3.0	3.9	161,600
Operating income	8,573	5,112	(3,460)	(40.4)	(39.2)	5,500
Ordinary income	11,249	6,910	(4,339)	(38.6)	(37.5)	7,300
Net income attributable to owners of parent	8,383	4,692	(3,690)	(44.0)	(42.9)	5,300
Average rate (USD/YEN)	¥112.19	¥110.43				¥110.00

	FY2017	FY2018	FY2018 (Forecast)
Operating income margin	5.5%	3.2%	3.4%
Ordinary income margin	7.2%	4.3%	4.5%
Net income attributable to owners of parent margin	5.3%	2.9%	3.3%
Earnings per share	¥142.76	¥80.36	¥90.75

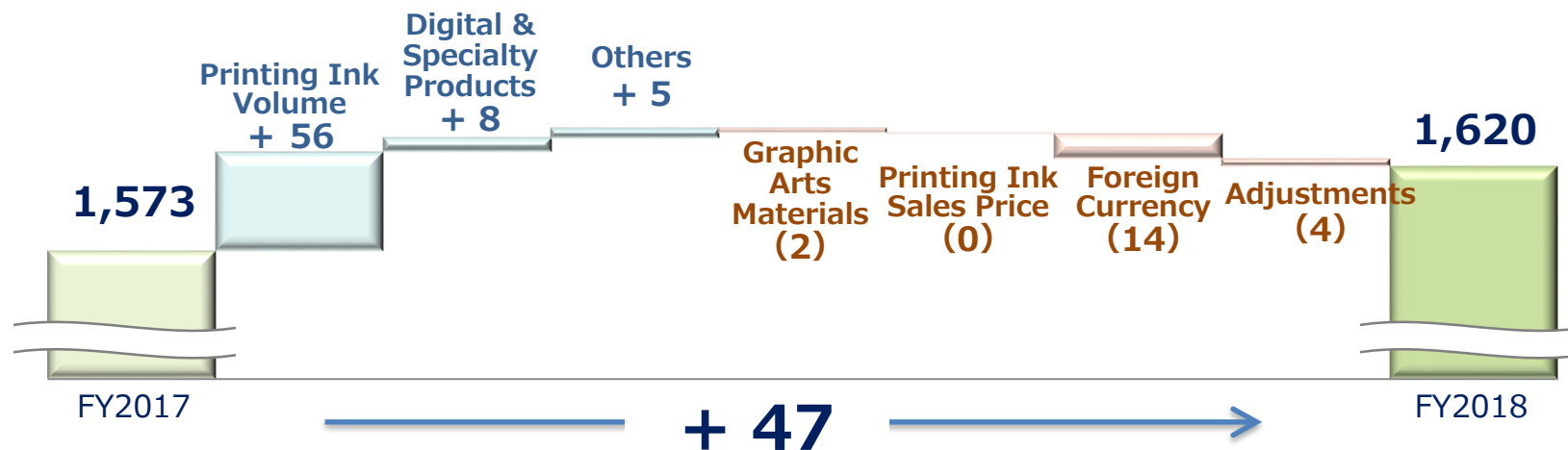
FY2018 Net sales & Operating income by Reportable Segment

(Unit : million yen)

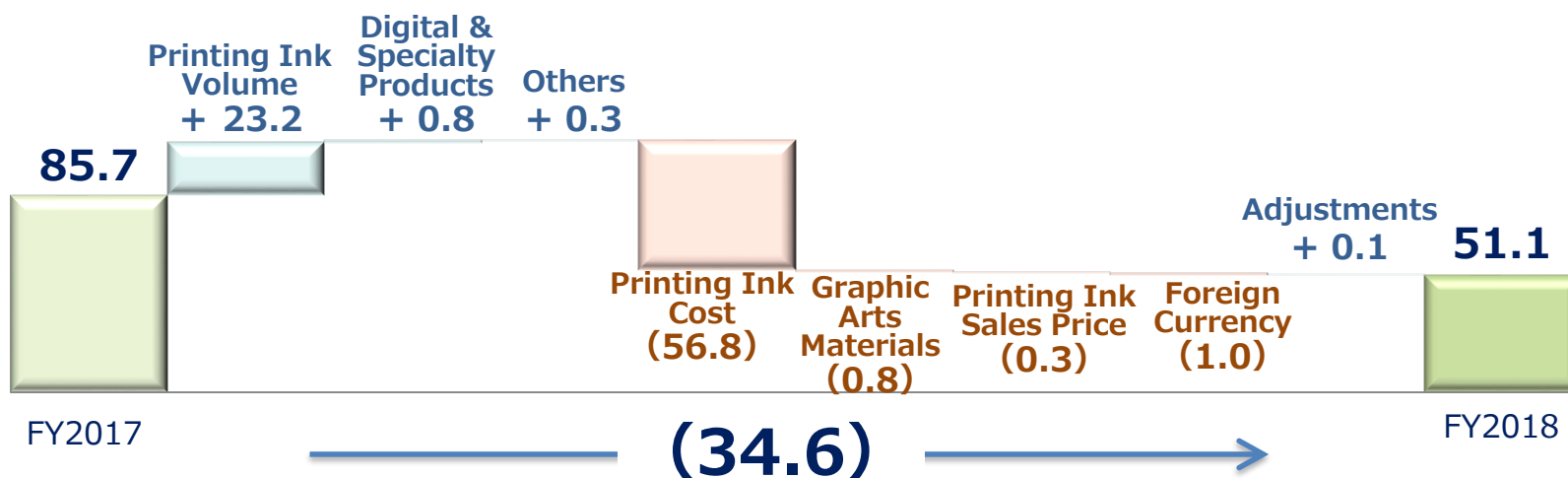
		FY2017 4Q (3 months)	FY2018 4Q (3 months)			FY2017	FY2018		
		Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %
NET SALES	Printing inks and graphic arts materials (Japan)	14,346	14,760	2.9	2.9	54,985	54,950	(0.1)	(0.1)
	Printing inks (Asia)	7,985	8,342	4.5	9.6	30,245	32,156	6.3	9.5
	Printing inks (North America)	11,069	11,407	3.1	3.1	43,560	44,957	3.2	4.8
	Printing inks (Europe)	2,199	2,337	6.3	11.4	8,777	9,321	6.2	4.2
	Digital & Specialty products	3,065	3,452	12.6	13.5	11,336	12,185	7.5	7.1
	Reportable Segment Total	38,666	40,300	4.2	5.7	148,904	153,571	3.1	4.1
	Other businesses	4,169	4,408	5.7	5.7	15,790	16,335	3.5	3.5
	Adjustments	(1,855)	(2,019)	-	-	(7,392)	(7,851)	-	-
	Total	40,979	42,689	4.2	5.5	157,302	162,056	3.0	3.9
OPERATING INCOME	Printing inks and graphic arts materials (Japan)	525	645	22.8	22.8	2,253	1,125	(50.1)	(50.1)
	Printing inks (Asia)	557	426	(23.6)	(20.5)	2,347	1,529	(34.8)	(32.4)
	Printing inks (North America)	503	37	(92.5)	(92.5)	1,830	992	(45.8)	(44.3)
	Printing inks (Europe)	(118)	(371)	-	-	25	(791)	-	-
	Digital & Specialty products	262	230	(12.3)	(11.5)	1,140	1,222	7.2	7.3
	Reportable Segment Total	1,731	968	(44.1)	(42.8)	7,596	4,078	(46.3)	(45.0)
	Other businesses	82	130	56.7	56.7	350	390	11.3	11.3
	Adjustments	151	158	-	-	626	643	-	-
	Total	1,965	1,256	(36.1)	(34.9)	8,573	5,112	(40.4)	(39.2)

FY2018 Net sales & Operating income Increase/Decrease Factor

Net sales Increase/Decrease Factor (100 million yen)



Operating income Increase/Decrease Factor (100 million yen)



FY2018 Consolidated Financial Results Highlights

(Unit : 100 million yen)

	As of December 31, 2017	As of December 31, 2018	Increase/ Decrease
Current assets	761	762	0
Non-current assets	692	696	3
Total assets	1,454	1,458	3
Current liabilities	479	492	12
Non-current liabilities	187	192	4
Total liabilities	667	684	17
Equity ※	756	743	(13)
Non-controlling interests	31	30	(0)
Total net assets	787	773	(13)
Total liabilities and net assets	1,454	1,458	3

Closing rate (USD/YEN) ¥113.00 **¥111.00**

※ Equity = Total shareholders' equity +
Total accumulated other comprehensive income

	As of December 31, 2017	As of December 31, 2018	Increase/ Decrease
Net assets per share	¥1,295.39	¥1,272.41	¥(22.98)

Total loans payable (Unit : 100 million yen)

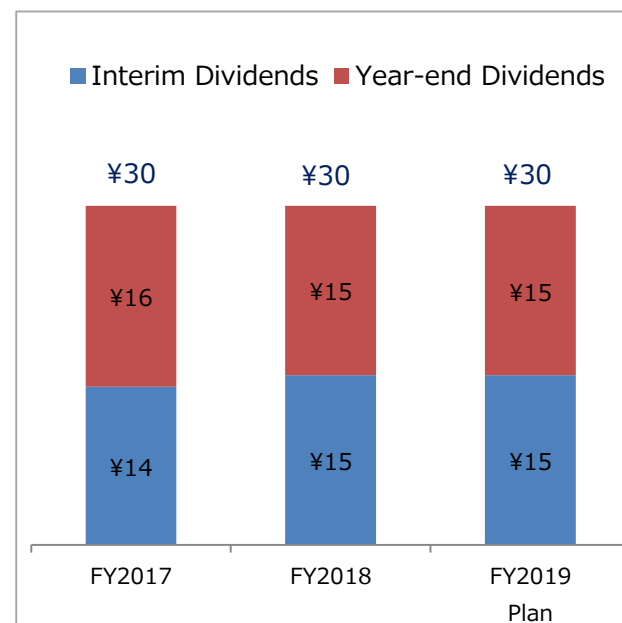
End of December 2017 156

End of December 2018 177

Equity Ratio

End of December 2017 52.0%

End of December 2018 50.9%



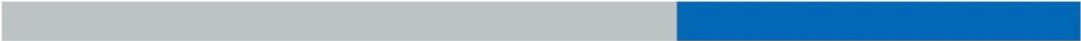
(Unit : million yen)

	FY2017	FY2018	FY2019 (Forecast)		
	Amount	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %
Net sales	157,302	162,056	173,600	11,543	7.1
Operating income	8,573	5,112	6,000	887	17.4
Ordinary income	11,249	6,910	7,500	589	8.5
Net income attributable to owners of parent	8,383	4,692	5,000	307	6.5
Average rate (USD/YEN)	¥112.19	¥110.43	¥110.00		

	FY2017	FY2018	FY2019 (Forecast)
Operating income margin	5.5%	3.2%	3.5%
Ordinary income margin	7.2%	4.3%	4.3%
Net income attributable to owners of parent margin	5.3%	2.9%	2.9%
Earnings per share	¥142.76	¥80.36	¥85.62

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Visual Communication Technology



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