

Supplemental Information for the Consolidated Financial Results for the fiscal year ended December 31, 2019 (FY2019)

February 14, 2020

SAKATA INX CORP.

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

FY2019 Consolidated Financial Results Highlights

※FY2019 (Forecast) is the forecast of consolidated figures for full year announced on August 9, 2019.

(Unit : million yen)

	FY2018	FY2019				FY2019 (Forecast)
	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount
Net sales	162,056	167,237	5,181	3.2	4.8	170,000
Operating income	5,112	6,225	1,113	21.8	22.3	6,800
Ordinary income	6,910	7,319	408	5.9	6.2	8,200
Net income attributable to owners of parent	4,692	4,114	(577)	(12.3)	(12.8)	5,250
Average rate (USD/YEN)	¥110.43	¥109.05				¥109.00

	FY2018	FY2019	FY2019 (Forecast)
Operating income margin	3.2%	3.7%	4.0%
Ordinary income margin	4.3%	4.4%	4.8%
Net income attributable to owners of parent margin	2.9%	2.5%	3.1%
Earnings per share	¥80.36	¥70.46	¥89.90

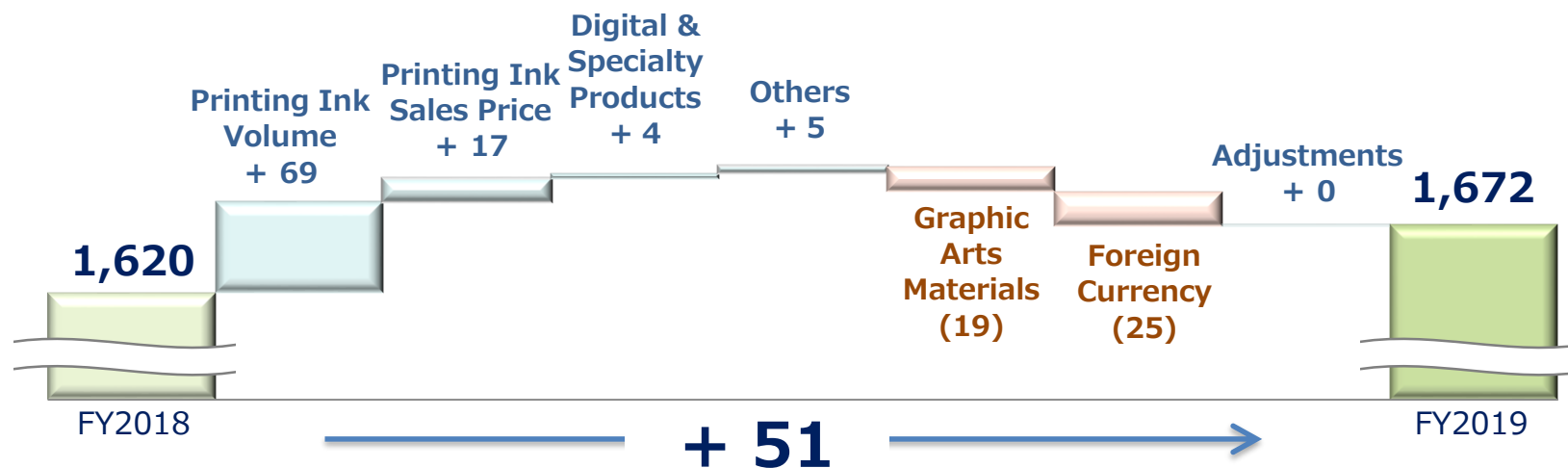
FY2019 Net sales & Operating income by Reportable Segment

(Unit : million yen)

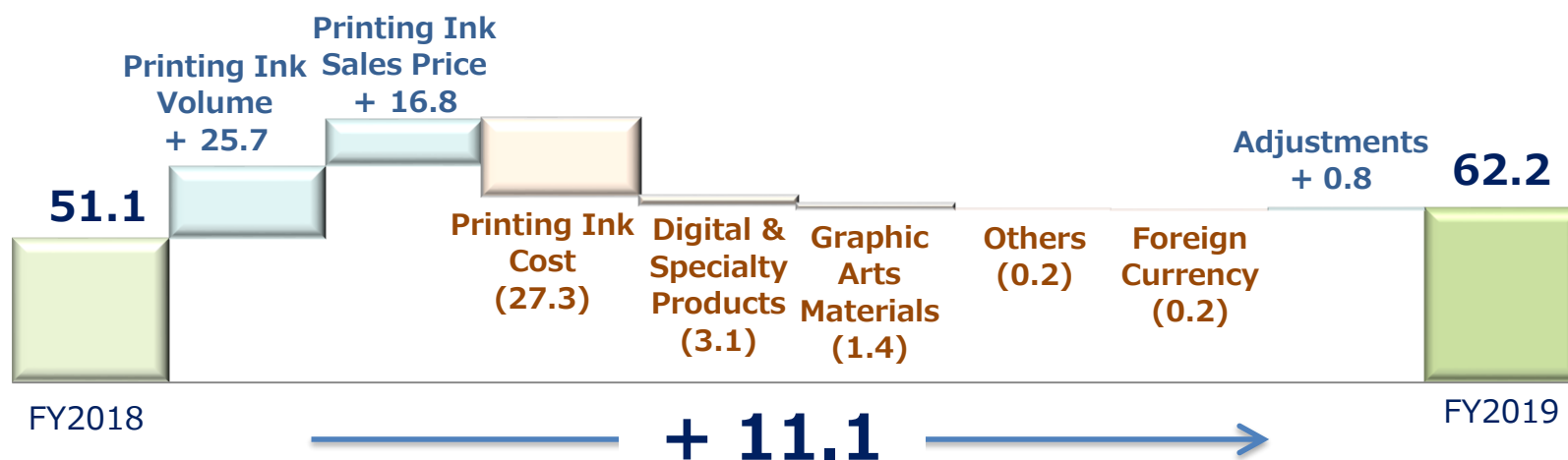
		FY2018 4Q (3 months)	FY2019 4Q (3 months)			FY2018	FY2019		
		Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %
NET SALES	Printing inks and graphic arts materials (Japan)	14,760	13,197	(10.6)	(10.6)	54,950	51,876	(5.6)	(5.6)
	Printing inks (Asia)	8,342	9,043	8.4	12.5	32,156	35,277	9.7	13.3
	Printing inks (Americas)	11,407	12,414	8.8	12.7	44,957	48,771	8.5	9.8
	Printing inks (Europe)	2,337	2,392	2.4	6.3	9,321	9,790	5.0	11.6
	Digital & Specialty products	3,452	3,191	(7.6)	(6.0)	12,185	12,452	2.2	3.8
	Reportable Segment Total	40,300	40,239	(0.2)	2.1	153,571	158,168	3.0	4.7
	Other businesses	4,408	4,362	(1.0)	(1.0)	16,335	16,837	3.1	3.1
	Adjustments	(2,019)	(1,977)	-	-	(7,851)	(7,767)	-	-
	Total	42,689	42,625	(0.2)	2.0	162,056	167,237	3.2	4.8
OPERATING INCOME	Printing inks and graphic arts materials (Japan)	645	277	(57.1)	(57.1)	1,125	822	(26.9)	(26.9)
	Printing inks (Asia)	426	669	56.9	63.5	1,529	2,420	58.2	62.7
	Printing inks (Americas)	37	394	941.7	991.0	992	1,945	96.0	98.4
	Printing inks (Europe)	(371)	(403)	-	-	(791)	(985)	-	-
	Digital & Specialty products	230	107	(53.4)	(56.4)	1,222	926	(24.3)	(25.1)
	Reportable Segment Total	968	1,044	7.8	9.0	4,078	5,129	25.8	26.3
	Other businesses	130	96	(25.8)	(25.8)	390	369	(5.3)	(5.3)
	Adjustments	158	208	-	-	643	727	-	-
	Total	1,256	1,349	7.3	8.4	5,112	6,225	21.8	22.3

FY2019 Net sales & Operating income Increase/Decrease Factor

Net sales Increase/Decrease Factor (100 million yen)



Operating income Increase/Decrease Factor (100 million yen)



FY2019 Consolidated Financial Results Highlights

(Unit : 100 million yen)

	As of December 31, 2018	As of December 31, 2019	Increase/ Decrease
Current assets	757	790	32
Non-current assets	697	692	(4)
Total assets	1,454	1,482	27
Current liabilities	492	463	(29)
Non-current liabilities	188	205	16
Total liabilities	680	668	(12)
Equity ※	743	766	23
Non-controlling interests	30	47	16
Total net assets	773	814	40
Total liabilities and net assets	1,454	1,482	27

Closing rate (USD/YEN) ¥111.00 **¥109.56**

※ Equity = Total shareholders' equity +
Total accumulated other comprehensive income

	As of December 31, 2018	As of December 31, 2019	Increase/ Decrease
Net assets per share	¥1,272.41	¥1,313.31	¥40.90

Total loans payable (Unit : 100 million yen)

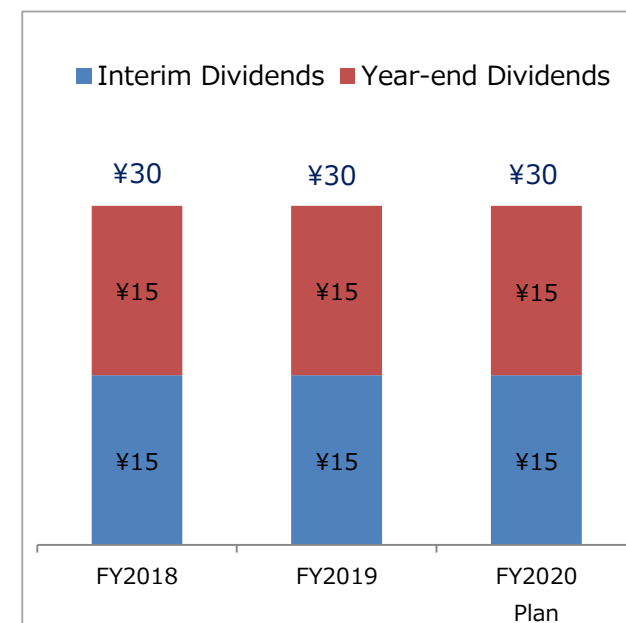
End of December 2018 177

End of December 2019 162

Equity Ratio

End of December 2018 51.1%

End of December 2019 51.7%



(Unit : million yen)

	FY2018	FY2019	FY2020 (Forecast)		
	Amount	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %
Net sales	162,056	167,237	171,000	3,762	2.2
Operating income	5,112	6,225	7,500	1,274	20.5
Ordinary income	6,910	7,319	8,800	1,480	20.2
Net income attributable to owners of parent	4,692	4,114	5,800	1,685	40.9
Average rate (USD/YEN)	¥110.43	¥109.05	¥109.00		

	FY2018	FY2019	FY2020 (Forecast)
Operating income margin	3.2%	3.7%	4.4%
Ordinary income margin	4.3%	4.4%	5.1%
Net income attributable to owners of parent margin	2.9%	2.5%	3.4%
Earnings per share	¥80.36	¥70.46	¥99.32

SAKATA INX...

Visual Communication Technology



This material is also available on our website (“Financial Performance & Plan” > “Financial Statements” [<http://www.inx.co.jp/english/financial/statements/>]).