

Supplemental Information for the Consolidated Financial Results for the 3rd Quarter ended September 30, 2024 (FY2024 3rd Quarter)

SAKATA INX CORPORATION

November 11, 2024

TSE Prime | Securities code: 4633

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

Consolidated Financial Results Highlights

※There is no change in the FY2024 (Forecast) from the August 9, 2024 announcement.

※Because the royalty income which was previously recorded as non-operating income has been included in net sales from the beginning of the FY2024, the figures for FY2024 3Q and FY2023 3Q have been prepared after this change.

| | FY2023 3Q | FY2024 3Q | | | | FY2024 (Forecast) |
|---|--------------|----------------|---------------------------------|---------------------------------|---|----------------------|
| | Amount | Amount | Increase/ Decrease Amount | Increase/ Decrease Rate % | Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations % | Amount |
| Unit: million yen | | | | | | |
| Net sales | 168,669 | 182,430 | 13,760 | 8.2 | 1.9 | 245,000 |
| Operating income | 8,560 | 10,939 | 2,378 | 27.8 | 18.5 | 14,000 |
| Ordinary income | 10,116 | 11,530 | 1,414 | 14.0 | 6.9 | 13,900 |
| Net income attributable to owners of parent | 6,637 | 8,350 | 1,712 | 25.8 | 17.3 | 9,400 |
| Average rate (USD/YEN) | ¥138.11 | ¥152.29 | | | | ¥151.00 |
| | FY2023 3Q | FY2024 3Q | | FY2024 (Forecast) | | |
| Operating income margin | 5.0 % | 6.0 % | | 5.7 % | | |
| Ordinary income margin | 5.9 % | 6.3 % | | 5.7 % | | |
| Net income attributable to owners of parent margin | 3.8 % | 4.6 % | | 3.8 % | | |
| Earnings per share | ¥132.65 | ¥167.24 | | ¥188.61 | | |

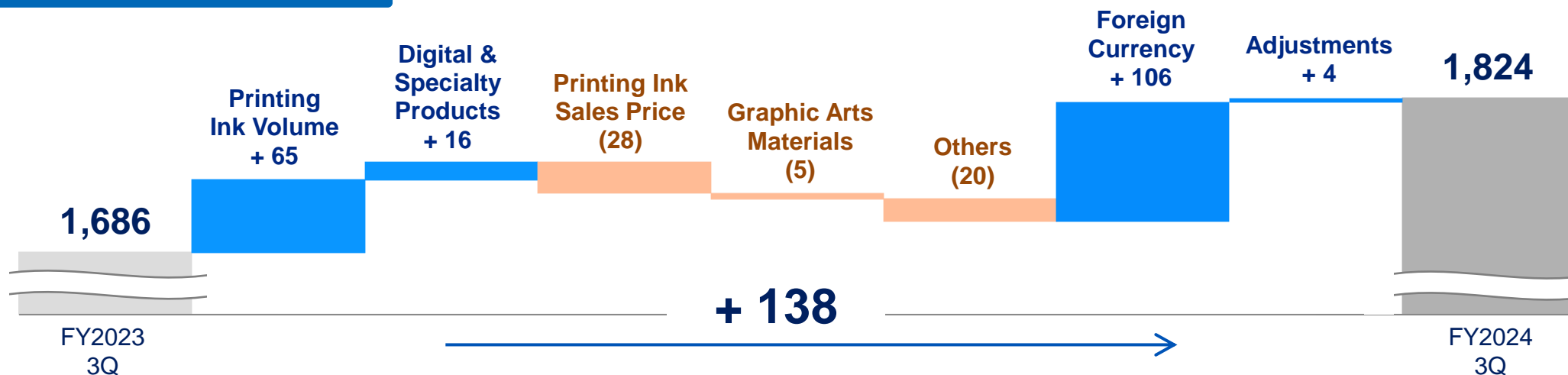
Net sales & Operating income by Reportable Segment

※Because the royalty income which was previously recorded as non-operating income has been included in net sales from the beginning of the FY2024, the figures for FY2024 3Q and FY2023 3Q have been prepared after this change.

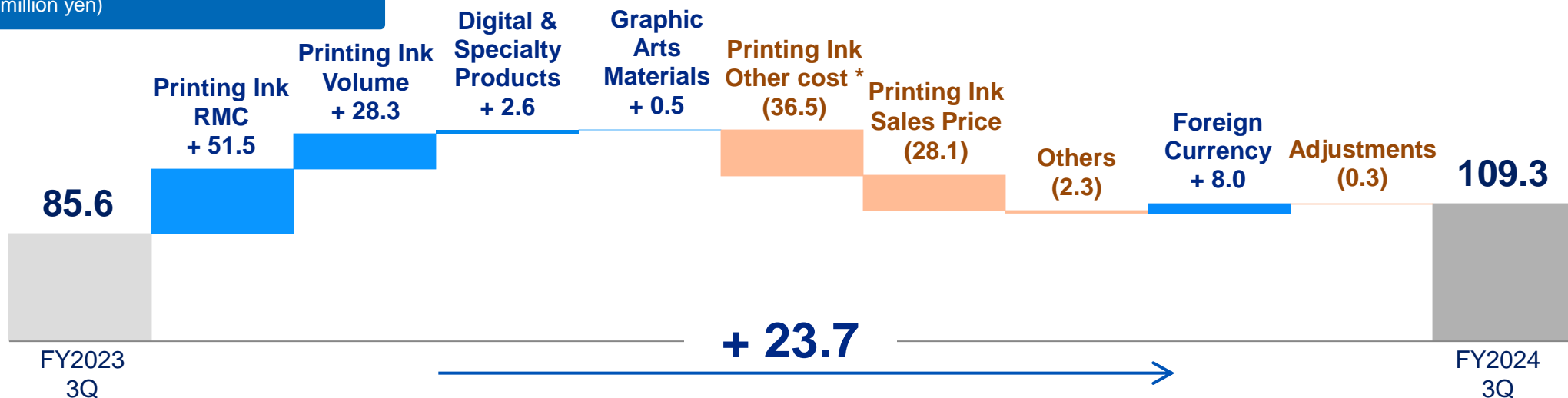
| | | FY2023 3Q (3 months) | FY2024 3Q (3 months) | | | FY2023 3Q | FY2024 3Q | | |
|---|--|-------------------------|-------------------------|---------------------------------|---|--------------|--------------|---------------------------------|---|
| | | Amount | Amount | Increase/ Decrease Rate % | Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations % | Amount | Amount | Increase/ Decrease Rate % | Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations % |
| Unit: million yen | | | | | | | | | |
| N E T S A L E S | Printing inks and graphic arts materials (Japan) | 12,837 | 13,410 | 4.5 | 4.5 | 38,966 | 38,859 | (0.3) | (0.3) |
| | Printing inks (Asia) | 13,904 | 14,517 | 4.4 | 1.7 | 38,017 | 43,631 | 14.8 | 6.4 |
| | Printing inks (Americas) | 20,511 | 21,925 | 6.9 | 4.8 | 58,836 | 64,786 | 10.1 | 1.2 |
| | Printing inks (Europe) | 5,186 | 5,351 | 3.2 | (3.0) | 14,723 | 16,482 | 12.0 | 0.8 |
| | Digital & Specialty products | 4,181 | 4,900 | 17.2 | 15.6 | 12,352 | 14,519 | 17.5 | 13.1 |
| | Reportable Segment Total | 56,620 | 60,106 | 6.2 | 4.0 | 162,897 | 178,279 | 9.4 | 2.9 |
| | Other businesses | 3,653 | 3,126 | (14.4) | (14.4) | 11,072 | 9,119 | (17.6) | (17.6) |
| | Adjustments | (1,785) | (1,887) | - | - | (5,300) | (4,968) | - | - |
| | Total | 58,488 | 61,345 | 4.9 | 2.8 | 168,669 | 182,430 | 8.2 | 1.9 |
| O P E R A T I N G I N C O M E | Printing inks and graphic arts materials (Japan) | 442 | 166 | (62.4) | (62.4) | 962 | 693 | (28.0) | (28.0) |
| | Printing inks (Asia) | 1,341 | 1,441 | 7.4 | 4.4 | 2,931 | 4,334 | 47.9 | 36.0 |
| | Printing inks (Americas) | 1,333 | 1,565 | 17.3 | 15.7 | 3,828 | 4,283 | 11.9 | 3.1 |
| | Printing inks (Europe) | (113) | 5 | - | - | (496) | 215 | - | - |
| | Digital & Specialty products | 428 | 549 | 28.3 | 27.1 | 1,404 | 1,745 | 24.3 | 18.7 |
| | Reportable Segment Total | 3,432 | 3,727 | 8.6 | 6.5 | 8,630 | 11,272 | 30.6 | 21.4 |
| | Other businesses | 111 | 89 | (19.3) | (19.3) | 349 | 120 | (65.6) | (65.6) |
| | Adjustments | (58) | (132) | - | - | (419) | (453) | - | - |
| | Total | 3,484 | 3,685 | 5.7 | 3.7 | 8,560 | 10,939 | 27.8 | 18.5 |

Net sales & Operating income Increase/Decrease Factor

Net Sales Increase/Decrease Factor
(100 million yen)



Operating income Increase/Decrease Factor
(100 million yen)



* Printing Ink Other cost: Manufacturing expenses and Selling, general and administrative expenses

FY2024 3rd Quarter Consolidated Financial Results Highlights

Unit: 100 million yen

| | As of December 31, 2023 | As of September 30, 2024 | Increase/ Decrease |
|----------------------------------|-------------------------------|--------------------------------|-----------------------|
| Current assets | 1,105 | 1,184 | 79 |
| Non-current assets | 835 | 873 | 37 |
| Total assets | 1,940 | 2,057 | 116 |
| Current liabilities | 618 | 674 | 56 |
| Non-current liabilities | 266 | 279 | 13 |
| Total liabilities | 884 | 954 | 69 |
| Equity ※ | 987 | 1,040 | 52 |
| Non-controlling interests | 68 | 63 | (5) |
| Total net assets | 1,056 | 1,103 | 46 |
| Total liabilities and net assets | 1,940 | 2,057 | 116 |

Closing rate (USD/YEN) ¥141.83 **¥142.73**

※ Equity = Total shareholders' equity +
 Total accumulated other comprehensive income

| | As of December 31, 2023 | As of September 30, 2024 | Increase/ Decrease |
|----------------------|-------------------------------|--------------------------------|-----------------------|
| Net assets per share | ¥1,974.19 | ¥2,097.48 | ¥123.29 |

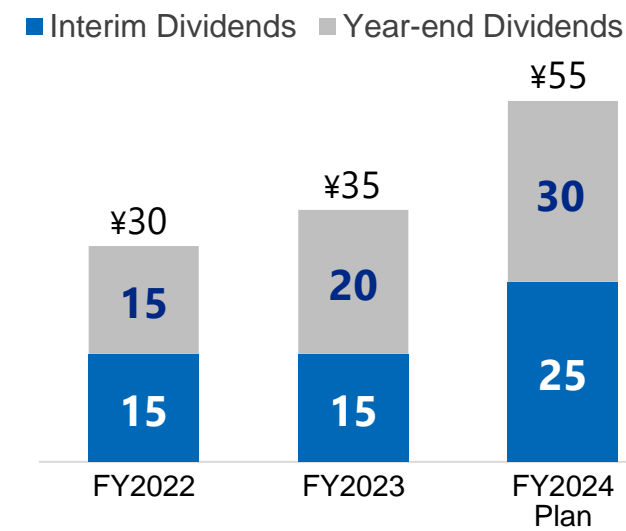
Interest-bearing liabilities

Unit: 100 million yen

End of December 2023 264
End of September 2024 350

Equity Ratio

End of December 2023 50.9 %
End of September 2024 50.6 %



FY2024 Financial Forecast

※There is no change in the FY2024 (Forecast) from the August 9, 2024 announcement.

※Because the royalty income which was previously recorded as non-operating income has been included in net sales from the beginning of the FY2024, the figures for FY2024(Forecast) and FY2023 have been prepared after this change.

| | FY2022 | FY2023 | FY2024 (Forecast) | | |
|---|---------|---------|----------------------|---------------------------------|-----------------------------------|
| | Amount | Amount | Amount | Increase/ Decrease Amount | Increase Decrease Rate % |
| Unit: million yen | | | | | |
| Net sales | 215,531 | 228,362 | 245,000 | 16,637 | 7.3 |
| Operating income | 4,125 | 11,448 | 14,000 | 2,551 | 22.3 |
| Ordinary income | 4,961 | 13,634 | 13,900 | 265 | 1.9 |
| Net income attributable to owners of parent | 4,555 | 7,466 | 9,400 | 1,933 | 25.9 |
| Average rate (USD/YEN) | ¥131.43 | ¥140.56 | ¥151.00 | | |
| | FY2022 | FY2023 | FY2024 (Forecast) | | |
| Operating income margin | 1.9 % | 5.0 % | 5.7 % | | |
| Ordinary income margin | 2.3 % | 6.0 % | 5.7 % | | |
| Net income attributable to owners of parent margin | 2.1 % | 3.3 % | 3.8 % | | |
| Earnings per share | ¥85.52 | ¥149.22 | ¥188.61 | | |

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