

SAKATA INX CORP.

Supplemental Information for the Consolidated Financial Results for the 3rd Quarter ended September 30, 2022 (FY2022 3rd Quarter)

November 11, 2022

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

FY2022 3rd Quarter (Accumulated) Consolidated Financial Results Highlights

※There is no change in the FY2022 (Forecast) from the August 10, 2022 announcement.

(Unit : million yen)

	FY2021 3Q	FY2022 3Q			FY2022 (Forecast)	
	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount
Net sales	133,637	159,849	26,211	19.6	8.8	221,000
Operating income	6,256	3,270	(2,986)	(47.7)	(53.2)	5,000
Ordinary income	7,131	3,696	(3,434)	(48.2)	(51.1)	5,800
Net income attributable to owners of parent	4,790	3,090	(1,699)	(35.5)	(38.1)	4,700
Average rate (USD/YEN)	¥108.50	¥128.05				¥130.00

	FY2021 3Q	FY2022 3Q	FY2022 (Forecast)
Operating income margin	4.7 %	2.0 %	2.3 %
Ordinary income margin	5.3 %	2.3 %	2.6 %
Net income attributable to owners of parent margin	3.6 %	1.9 %	2.1 %
Earnings per share	¥81.98	¥56.98	¥88.24

FY2022 3rd Quarter (3 months & Accumulated)

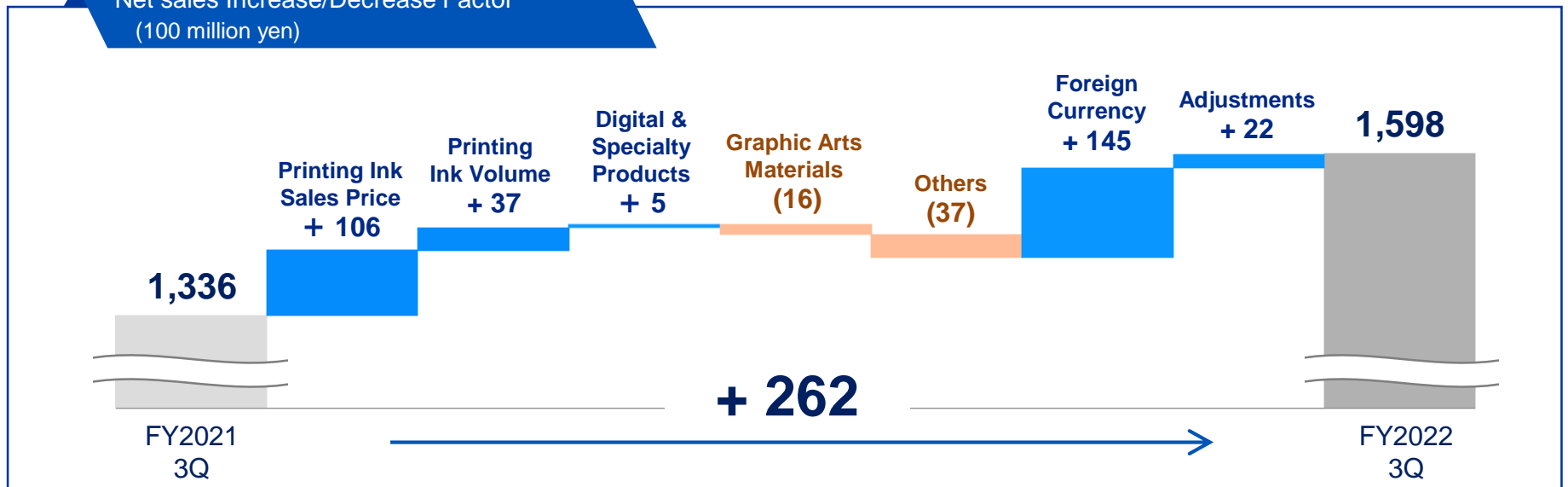
Net sales & Operating income by Reportable Segment

(Unit : million yen)

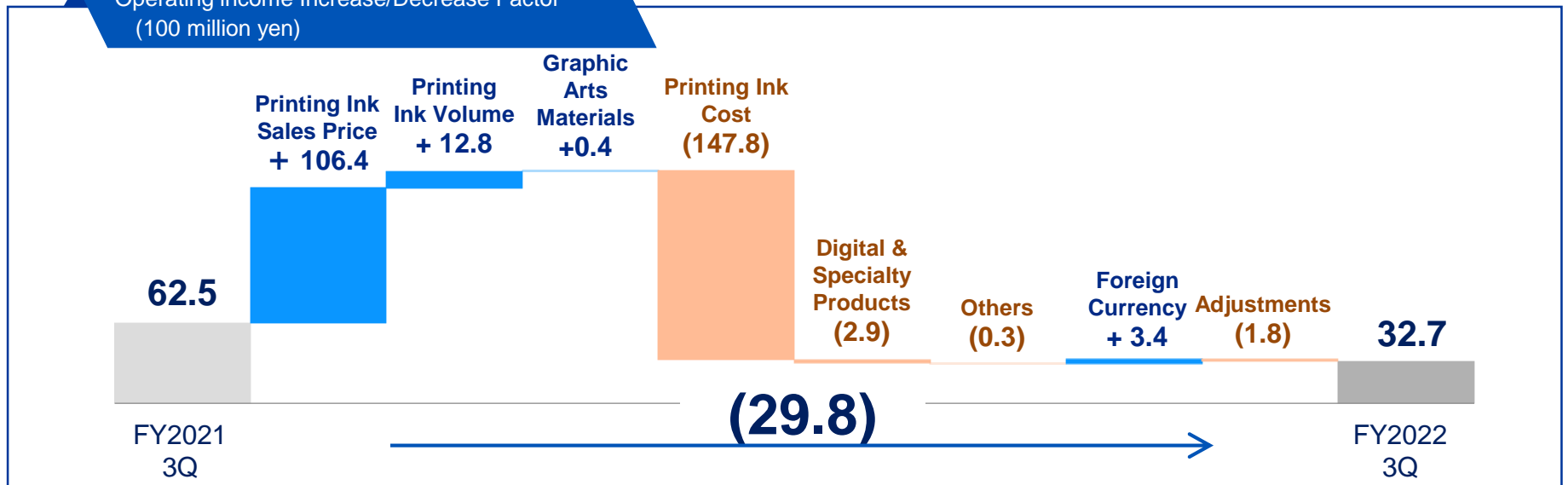
		FY2021 3Q (3 months)	FY2022 3Q (3 months)			FY2021 3Q	FY2022 3Q		
		Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %
NET SALES	Printing inks and graphic arts materials (Japan)	12,364	12,990	5.1	5.1	36,804	37,909	3.0	3.0
	Printing inks (Asia)	9,456	12,992	37.4	13.9	27,592	35,233	27.7	11.1
	Printing inks (Americas)	13,743	19,943	45.1	15.4	40,095	55,433	38.3	16.6
	Printing inks (Europe)	3,873	5,030	29.9	22.2	11,876	14,403	21.3	15.6
	Digital & Specialty products	3,479	3,668	5.4	(2.6)	10,234	11,437	11.8	5.2
	Reportable Segment Total	42,917	54,625	27.3	11.2	126,603	154,417	22.0	10.5
	Other businesses	4,433	3,396	(23.4)	(23.4)	14,294	10,595	(25.9)	(25.9)
	Adjustments	(2,389)	(1,706)	-	-	(7,260)	(5,163)	-	-
	Total	44,961	56,315	25.3	10.0	133,637	159,849	19.6	8.8
OPERATING INCOME	Printing inks and graphic arts materials (Japan)	328	177	(45.9)	(45.9)	1,153	342	(70.3)	(70.3)
	Printing inks (Asia)	498	484	(2.7)	(25.9)	1,719	987	(42.6)	(53.0)
	Printing inks (Americas)	(180)	147	-	-	1,465	807	(44.9)	(53.6)
	Printing inks (Europe)	(49)	5	-	-	(2)	(341)	-	-
	Digital & Specialty products	507	321	(36.5)	(38.6)	1,434	1,169	(18.5)	(20.5)
	Reportable Segment Total	1,103	1,138	3.1	(12.4)	5,770	2,965	(48.6)	(54.1)
	Other businesses	60	71	17.8	17.8	285	258	(9.3)	(9.3)
	Adjustments	47	32	-	-	201	46	-	-
	Total	1,211	1,241	2.5	(12.7)	6,256	3,270	(47.7)	(53.2)

FY2022 3rd Quarter (Accumulated) Net sales & Operating income Increase/Decrease Factor

Net sales Increase/Decrease Factor (100 million yen)



Operating income Increase/Decrease Factor (100 million yen)



FY2022 3rd Quarter Consolidated Financial Results Highlights

(Unit : 100 million yen)

	As of December 31, 2021	As of September 30, 2022	Increase/ Decrease
Current assets	928	1,054	126
Non-current assets	740	797	57
Total assets	1,668	1,852	183
Current liabilities	552	614	61
Non-current liabilities	191	263	71
Total liabilities	744	877	133
Equity ※	863	905	41
Non-controlling interests	60	69	8
Total net assets	924	975	50
Total liabilities and net assets	1,668	1,852	183
Closing rate (USD/YEN)	¥115.02	¥144.81	

※ Equity = Total shareholders' equity +
Total accumulated other comprehensive income

	As of December 31, 2021	As of September 30, 2022	Increase/ Decrease
Net assets per share	¥1,478.18	¥1,810.22	¥332.04

Interest-bearing liabilities

(Unit : 100 million yen)

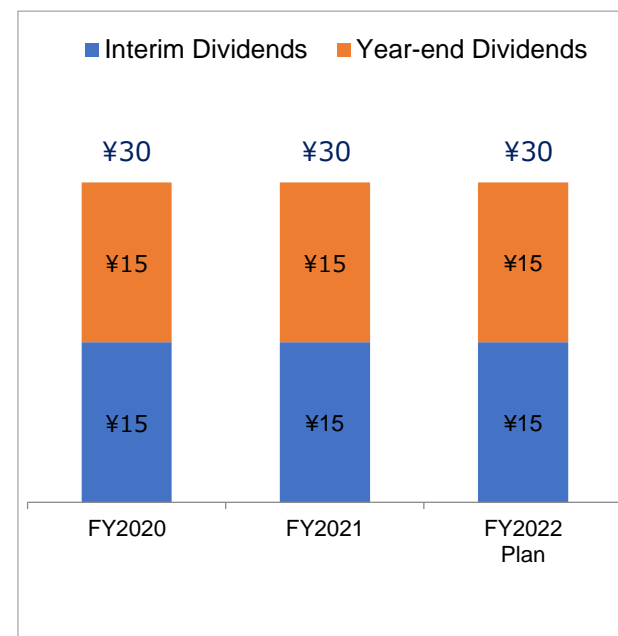
End of December 2021 184

End of September 2022 314

Equity Ratio

End of December 2021 51.8 %

End of September 2022 48.9 %



FY2022 Financial Forecast

※There is no change in the FY2022 (Forecast) from the August 10, 2022 announcement.

(Unit : million yen)

	FY2020	FY2021	FY2022 (Forecast)		
	Amount	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %
Net sales	161,507	181,487	221,000	39,512	21.8
Operating income	7,212	7,414	5,000	(2,414)	(32.6)
Ordinary income	7,789	8,506	5,800	(2,706)	(31.8)
Net income attributable to owners of parent	5,275	4,933	4,700	(233)	(4.7)
Average rate (USD/YEN)	¥106.82	¥109.80	¥130.00		

	FY2020	FY2021	FY2022 (Forecast)
Operating income margin	4.5 %	4.1 %	2.3 %
Ordinary income margin	4.8 %	4.7 %	2.6 %
Net income attributable to owners of parent margin	3.3 %	2.7 %	2.1 %
Earnings per share	¥90.32	¥84.43	¥88.24

SAKATA INX...

Visual Communication Technology



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