

# SAKATA INX CORP.

## Supplemental Information for the Consolidated Financial Results for the fiscal year ended December 31, 2022 (FY2022)

February 14, 2023

The forecasts, etc. set out in this presentation are based on the assumptions and beliefs in light of the information currently available and determined to be reasonable. Actual results, etc. may differ materially due to change in a wide range of factors. All amounts are rounded down to nearest full unit.

# FY2022 Consolidated Financial Results Highlights

※FY2022 (Forecast) is the forecast of consolidated figures for full year announced on August 10, 2022.

(Unit : million yen)

	FY2021	FY2022				FY2022 (Forecast)
	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount
Net sales	181,487	<b>215,531</b>	34,043	18.8	7.2	221,000
Operating income	7,414	<b>4,125</b>	(3,289)	(44.4)	(50.1)	5,000
Ordinary income	8,506	<b>4,961</b>	(3,545)	(41.7)	(45.3)	5,800
Net income attributable to owners of parent	4,933	<b>4,555</b>	(378)	(7.7)	(14.5)	4,700
Average rate (USD/YEN)	¥109.80	<b>¥131.43</b>				¥130.00

	FY2021	FY2022	FY2022 (Forecast)
Operating income margin	4.1 %	<b>1.9 %</b>	2.3 %
Ordinary income margin	4.7 %	<b>2.3 %</b>	2.6 %
Net income attributable to owners of parent margin	2.7 %	<b>2.1 %</b>	2.1 %
Earnings per share	¥84.43	<b>¥85.52</b>	¥88.24

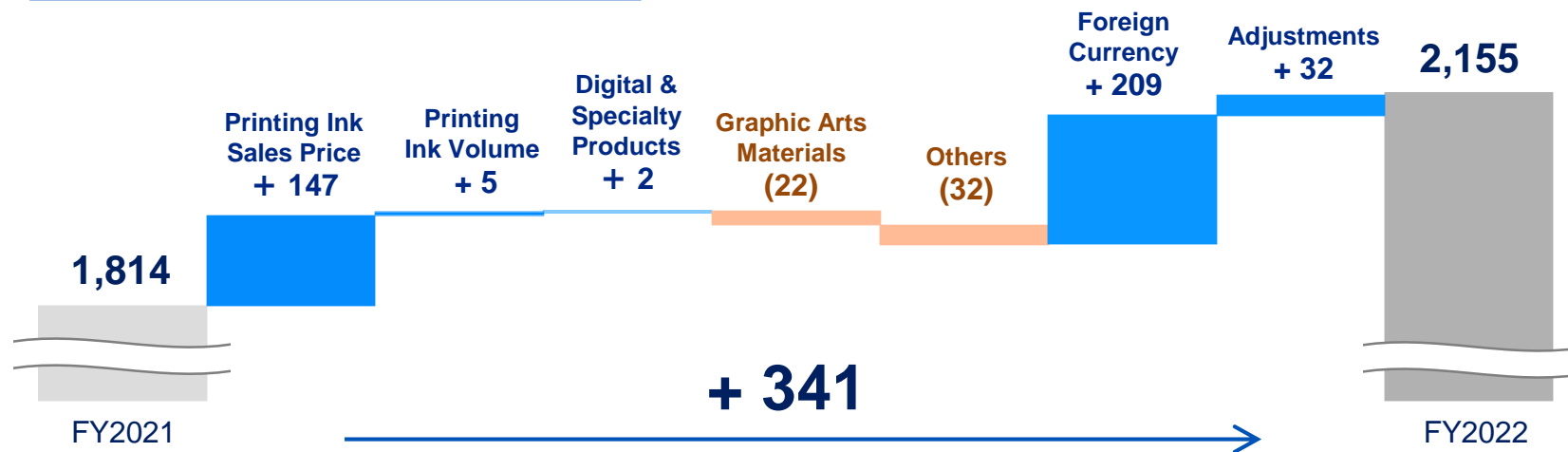
# FY2022 Net sales & Operating income by Reportable Segment

(Unit : million yen)

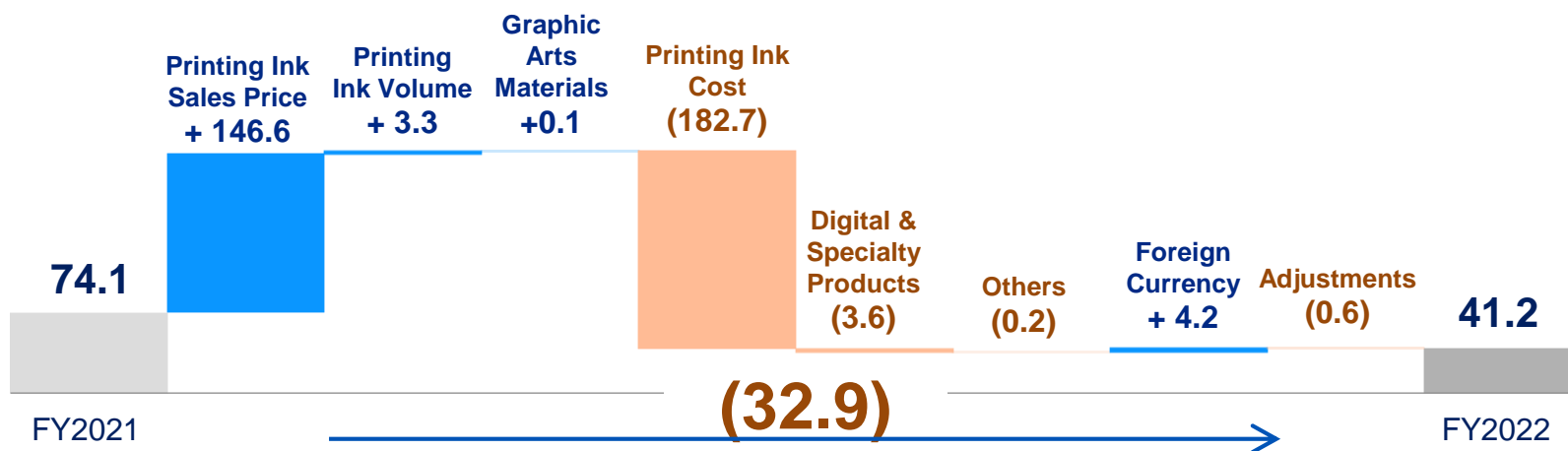
		FY2021 4Q (3 months)	FY2022 4Q (3 months)			FY2021	FY2022		
		Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %	Amount	Amount	Increase/ Decrease Rate %	Increase/ Decrease Rate excluding effects of Foreign Currency Fluctuations %
NET SALES	Printing inks and graphic arts materials (Japan)	13,640	<b>13,526</b>	(0.8)	(0.8)	50,444	<b>51,436</b>	2.0	2.0
	Printing inks (Asia)	10,982	<b>12,817</b>	16.7	(0.5)	38,574	<b>48,050</b>	24.6	7.8
	Printing inks (Americas)	14,834	<b>18,455</b>	24.4	(0.6)	54,930	<b>73,889</b>	34.5	12.0
	Printing inks (Europe)	4,053	<b>5,083</b>	25.4	13.4	15,929	<b>19,486</b>	22.3	15.1
	Digital & Specialty products	4,094	<b>4,071</b>	(0.6)	(8.9)	14,328	<b>15,508</b>	8.2	1.1
	Reportable Segment Total	47,604	<b>53,954</b>	13.3	(0.2)	174,207	<b>208,372</b>	19.6	7.5
	Other businesses	2,935	<b>3,451</b>	17.6	17.6	17,229	<b>14,046</b>	(18.5)	(18.5)
	Adjustments	(2,689)	<b>(1,724)</b>	-	-	(9,949)	<b>(6,887)</b>	-	-
	Total	47,850	<b>55,682</b>	16.4	3.0	181,487	<b>215,531</b>	18.8	7.2
OPERATING INCOME	Printing inks and graphic arts materials (Japan)	213	<b>64</b>	(69.7)	(69.7)	1,366	<b>407</b>	(70.2)	(70.2)
	Printing inks (Asia)	524	<b>758</b>	44.4	16.9	2,244	<b>1,745</b>	(22.2)	(36.7)
	Printing inks (Americas)	(1)	<b>(446)</b>	-	-	1,464	<b>360</b>	(75.4)	(79.5)
	Printing inks (Europe)	(186)	<b>(229)</b>	-	-	(188)	<b>(571)</b>	-	-
	Digital & Specialty products	466	<b>415</b>	(11.0)	(13.2)	1,901	<b>1,584</b>	(16.6)	(18.8)
	Reportable Segment Total	1,017	<b>561</b>	(44.9)	(50.9)	6,788	<b>3,526</b>	(48.0)	(53.6)
	Other businesses	65	<b>78</b>	19.4	19.4	350	<b>336</b>	(3.9)	(3.9)
	Adjustments	74	<b>215</b>	-	-	275	<b>261</b>	-	-
	Total	1,157	<b>854</b>	(26.2)	(33.2)	7,414	<b>4,125</b>	(44.4)	(50.1)

# FY2022 Net sales & Operating income Increase/Decrease Factor

## Net sales Increase/Decrease Factor (100 million yen)



## Operating income Increase/Decrease Factor (100 million yen)



# FY2022 Consolidated Financial Results Highlights

(Unit : 100 million yen)

	As of December 31, 2021	As of December 31, 2022	Increase/ Decrease
Current assets	928	<b>1,011</b>	82
Non-current assets	740	<b>762</b>	22
Total assets	1,668	<b>1,774</b>	105
Current liabilities	552	<b>591</b>	38
Non-current liabilities	191	<b>253</b>	61
Total liabilities	744	<b>844</b>	100
Equity ※	863	<b>862</b>	(1)
Non-controlling interests	60	<b>66</b>	5
Total net assets	924	<b>929</b>	4
Total liabilities and net assets	1,668	<b>1,774</b>	105
Closing rate (USD/YEN)	¥115.02	<b>¥132.70</b>	

※ Equity = Total shareholders' equity +  
Total accumulated other comprehensive income

	As of December 31, 2021	As of December 31, 2022	Increase/ Decrease
Net assets per share	¥1,478.18	<b>¥1,724.45</b>	¥246.27

## Interest-bearing liabilities

(Unit : 100 million yen)

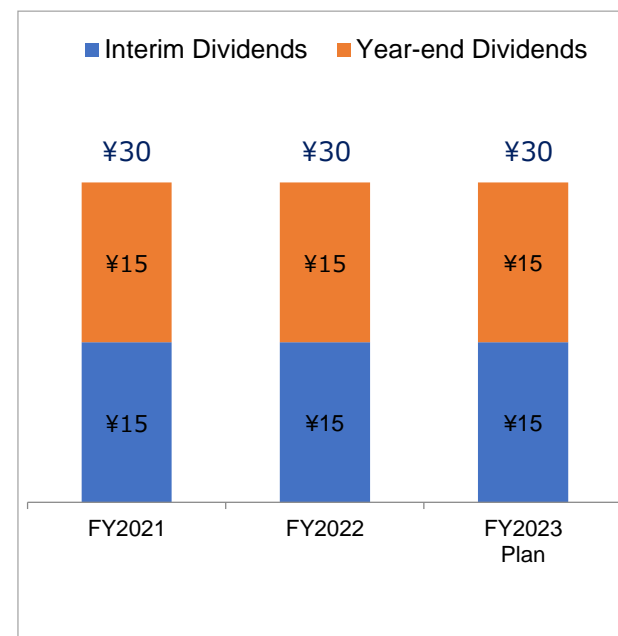
End of December 2021 184

**End of December 2022 278**

## Equity Ratio

End of December 2021 51.8 %

**End of December 2022 48.6 %**



# FY2023 Financial Forecast

(Unit : million yen)

	FY2021	FY2022	FY2023 (Forecast)		
	Amount	Amount	Amount	Increase/ Decrease Amount	Increase/ Decrease Rate %
Net sales	181,487	215,531	<b>222,000</b>	6,468	3.0
Operating income	7,414	4,125	<b>6,000</b>	1,874	45.4
Ordinary income	8,506	4,961	<b>6,800</b>	1,838	37.1
Net income attributable to owners of parent	4,933	4,555	<b>4,700</b>	144	3.2
Average rate (USD/YEN)	¥109.80	¥131.43	<b>¥125.00</b>		

	FY2021	FY2022	FY2023 (Forecast)
Operating income margin	4.1 %	1.9 %	<b>2.7 %</b>
Ordinary income margin	4.7 %	2.3 %	<b>3.1 %</b>
Net income attributable to owners of parent margin	2.7 %	2.1 %	<b>2.1 %</b>
Earnings per share	¥84.43	¥85.52	<b>¥93.93</b>

# SAKATA INX...

Visual Communication Technology



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